

TOYOTA U.S. SALES SUMMARY								
March 2022								
	-- CURRENT MONTH --				-- CALENDAR YEAR TO DATE --			
	2022	2021	DSR %	VOL %	2022	2021	DSR %	VOL %
TOTAL TMNA	194,178	253,783	-26.3	-23.5	514,592	603,066	-15.8	-14.7
TOTAL TOYOTA DIV.	170,664	220,597	-25.5	-22.6	450,227	528,813	-16.0	-14.9
TOTAL LEXUS DIV.	23,514	33,186	-31.8	-29.1	64,365	74,253	-14.5	-13.3
COROLLA	16,911	30,908	-47.3	-45.3	47,501	72,520	-35.4	-34.5
SUPRA	439	828	-48.9	-47.0	1,107	1,725	-36.7	-35.8
GR86 (INCL FR-S)	1,001	333	189.5	200.6	3,257	764	320.6	326.3
MIRAI	406	715	-45.3	-43.2	715	869	-18.8	-17.7
AVALON	726	2,125	-67.1	-65.8	2,155	5,136	-58.6	-58.0
PRIUS	3,631	6,889	-49.2	-47.3	10,278	14,050	-27.8	-26.8
CAMRY	26,228	32,541	-22.4	-19.4	61,505	78,151	-22.3	-21.3
TOTAL TOYOTA DIV. CAR	49,342	74,384	-36.1	-33.7	126,518	173,346	-28.0	-27.0
IS	1,570	2,514	-39.9	-37.5	4,462	6,028	-27.0	-26.0
RC	165	357	-55.5	-53.8	461	777	-41.5	-40.7
ES	3,823	4,664	-21.1	-18.0	10,051	10,192	-2.7	-1.4
LS	186	403	-55.6	-53.8	589	1,137	-48.9	-48.2
LC	153	238	-38.1	-35.7	442	654	-33.3	-32.4
TOTAL LEXUS DIV. CAR	5,897	8,183	-30.6	-27.9	16,005	18,840	-16.2	-15.0
TOTAL TMNA CAR	55,239	82,567	-35.6	-33.1	142,523	192,186	-26.8	-25.8
C-HR	1,808	4,513	-61.4	-59.9	4,255	10,401	-59.6	-59.1
RAV4	37,328	47,078	-23.6	-20.7	101,192	114,255	-12.6	-11.4
COROLLA CROSS	3,811	0	0	0	10,157	0	0	0
VENZA	2,636	6,512	-61.0	-59.5	10,836	13,623	-21.5	-20.5
HIGHLANDER	25,916	27,993	-10.8	-7.4	66,026	63,831	2.1	3.4
4RUNNER	10,245	12,955	-23.8	-20.9	34,907	37,263	-7.6	-6.3
SEQUOIA	55	752	-93.0	-92.7	422	2,037	-79.6	-79.3
LAND CRUISER	11	640	-98.3	-98.3	28	1,896	-98.5	-98.5
TOTAL TOYOTA DIV. SUV	81,810	100,443	-21.6	-18.6	227,823	243,306	-7.6	-6.4
SIENNA	6,840	11,796	-44.2	-42.0	20,061	26,578	-25.5	-24.5
TACOMA	21,712	26,993	-22.5	-19.6	53,182	66,449	-21.0	-20.0
TUNDRA	10,960	6,981	51.2	57.0	22,643	19,134	16.8	18.3
TOTAL TOYOTA DIV. PICKUP	32,672	33,974	-7.4	-3.8	75,825	85,583	-12.6	-11.4
TOTAL TOYOTA DIV. TRUCK	121,322	146,213	-20.1	-17.0	323,709	355,467	-10.1	-8.9
UX	1,466	1,826	-22.7	-19.7	3,643	3,993	-10.0	-8.8
NX	4,059	6,466	-39.6	-37.2	10,109	14,462	-31.0	-30.1
RX	9,754	12,950	-27.5	-24.7	26,795	27,941	-5.4	-4.1
GX	2,140	3,337	-38.2	-35.9	7,255	7,677	-6.8	-5.5
LX	198	424	-55.0	-53.3	558	1,340	-58.9	-58.4
TOTAL LEXUS DIV. TRUCK	17,617	25,003	-32.2	-29.5	48,360	55,413	-13.9	-12.7
TOTAL TMNA TRUCK	138,939	171,216	-21.9	-18.9	372,069	410,880	-10.7	-9.4
Selling Days	27	26			75	74		

DSR = Daily Selling Rate

TOYOTA U.S. ELECTRIFIED VEHICLE SALES SUMMARY								
March 2022								
	-- CURRENT MONTH --				-- CALENDAR YEAR TO DATE --			
	2022	2021	DSR %	VOL%	2022	2021	DSR %	VOL%
TOYOTA PRIUS HYBRID	2,681	3,279	-21.3	-18.2	7,692	7,051	7.6	9.1
TOYOTA PRIUS PRIME	950	3,610	-74.7	-73.7	2,586	6,999	-63.5	-63.1
TOYOTA COROLLA HYBRID	3,076	3,275	-9.6	-6.1	7,909	7,301	6.9	8.3
TOYOTA CAMRY HYBRID	2,988	4,171	-31.0	-28.4	8,010	10,264	-23.0	-22.0
TOYOTA AVALON HYBRID	374	909	-60.4	-58.9	1,295	2,088	-38.8	-38.0
TOYOTA MIRAI	406	715	-45.3	-43.2	715	869	-18.8	-17.7
TOYOTA SIENNA HYBRID	6,833	11,634	-43.4	-41.3	20,051	26,044	-24.0	-23.0
TOYOTA HIGHLANDER HYBRID	6,396	7,557	-18.5	-15.4	16,543	18,816	-13.3	-12.1
TOYOTA RAV4 HYBRID	15,771	11,692	29.9	34.9	38,952	29,471	30.4	32.2
TOYOTA RAV4 PRIME	1,585	1,114	37.0	42.3	5,233	2,792	84.9	87.4
TOYOTA VENZA HYBRID	2,636	6,512	-61.0	-59.5	10,836	13,623	-21.5	-20.5
LEXUS ES HYBRID	1,149	1,090	1.5	5.4	3,074	2,500	21.3	23.0
LEXUS UX HYBRID	922	1,323	-32.9	-30.3	2,497	2,898	-15.0	-13.8
LEXUS NX HYBRID	1,665	1,205	33.1	38.2	2,559	2,872	-12.1	-10.9
LEXUS NX PLUG-IN HYBRID	237	0	0	0	605	0	0	0
LEXUS RX HYBRID	1,708	2,046	-19.6	-16.5	4,370	4,730	-8.8	-7.6
LEXUS LS HYBRID	2	1	92.6	100	8	4	97.3	100
LEXUS LC HYBRID	0	0	0	0	3	3	-1.3	0
TOTAL TMNA Electrified Vehicles	49,379	60,133	-20.9	-17.9	132,938	138,326	-5.2	-3.9
TOTAL TOYOTA Electrified Vehicles	43,696	54,468	-22.7	-19.8	119,822	125,318	-5.7	-4.4
TOTAL LEXUS Electrified Vehicles	5,683	5,665	-3.4	0.3	13,116	13,008	-0.5	0.8
TOTAL TMNA SALES RATIO	25.4%	23.7%			25.8%	22.9%		
Selling Days	27	26			75	74		

GM U.S. DELIVERIES FOR QUARTER 1 2022

	QUARTER 1			(CALENDAR YEAR-TO-DATE) JANUARY - MARCH		
	2022	2021	%Change Volume	2022	2021	%Change Volume
Enclave	7,025	10,617	-33.8	7,025	10,617	-33.8
Encore	2,620	6,229	-57.9	2,620	6,229	-57.9
Encore GX	5,382	18,435	-70.8	5,382	18,435	-70.8
Envision	4,118	10,476	-60.7	4,118	10,476	-60.7
Buick Total*	19,146	45,784	-58.2	19,146	45,784	-58.2
CT4	1,893	2,627	-27.9	1,893	2,627	-27.9
CT5	3,343	4,374	-23.6	3,343	4,374	-23.6
Escalade	10,505	9,842	6.7	10,505	9,842	6.7
XT4	3,701	5,454	-32.1	3,701	5,454	-32.1
XT5	4,993	8,773	-43.1	4,993	8,773	-43.1
XT6	3,780	5,990	-36.9	3,780	5,990	-36.9
Cadillac Total*	28,216	37,277	-24.3	28,216	37,277	-24.3
Blazer	18,808	19,265	-2.4	18,808	19,265	-2.4
Bolt EV / Bolt EUV	358	9,025	-96.0	358	9,025	-96.0
Camaro	6,710	7,089	-5.3	6,710	7,089	-5.3
Colorado	21,693	24,083	-9.9	21,693	24,083	-9.9
Corvette	8,811	6,611	33.3	8,811	6,611	33.3
Equinox	56,036	63,218	-11.4	56,036	63,218	-11.4
Express	8,860	16,877	-47.5	8,860	16,877	-47.5
LCF	1,413	957	47.6	1,413	957	47.6
Malibu	25,682	26,987	-4.8	25,682	26,987	-4.8
Silverado HD	37,779	33,999	11.1	37,779	33,999	11.1
Silverado LD	81,017	90,705	-10.7	81,017	90,705	-10.7
Silverado MD	2,311	1,887	22.5	2,311	1,887	22.5
TOTAL Silverado	121,107	126,591	-4.3	121,107	126,591	-4.3
Spark	278	11,505	-97.6	278	11,505	-97.6
Suburban	12,424	11,143	11.5	12,424	11,143	11.5
Tahoe	23,979	23,038	4.1	23,979	23,038	4.1
Trailblazer	8,606	25,024	-65.6	8,606	25,024	-65.6
Traverse	23,464	38,037	-38.3	23,464	38,037	-38.3
Trax	5,801	16,955	-65.8	5,801	16,955	-65.8
Chevrolet Total*	344,033	427,950	-19.6	344,033	427,950	-19.6
Acadia	9,336	19,956	-53.2	9,336	19,956	-53.2
Canyon	6,160	7,144	-13.8	6,160	7,144	-13.8
Hummer EV Pickup	99	0	*** *	99	0	*** *
Savana	2,985	5,847	-48.9	2,985	5,847	-48.9
Sierra HD	19,812	17,660	12.2	19,812	17,660	12.2
Sierra LD	36,805	45,257	-18.7	36,805	45,257	-18.7
TOTAL Sierra	56,617	62,917	-10.0	56,617	62,917	-10.0
Terrain	24,944	16,917	47.4	24,944	16,917	47.4
Yukon	21,296	18,458	15.4	21,296	18,458	15.4
GMC Total	121,437	131,239	-7.5	121,437	131,239	-7.5
GM Vehicle Total*	512,846	642,250	-20.1	512,846	642,250	-20.1

75 selling days for QUARTER 1 this year and 74 selling days for the same QUARTER last year.

GM Vehicle Total * Includes EV600. Includes discontinued models.

Total vehicle sales data for periods prior to 2022 CY reflect courtesy transportation vehicles used by dealers in the United States in their business.

Beginning in 2022 CY, we stopped including such dealership courtesy transportation vehicles in total vehicle sales until such time as those vehicles were sold to the end customer.



Ford Takes In Record 50,000 F-Series Retail Vehicle Orders in March; Ford Electrified Vehicle Sales Post Record; Ford Pro Continues Strong Momentum; Ford Bronco Family Achieves Record March Sales; Lincoln SUV Demand Strengthens

MARCH 2022 SALES

	Total Vehicle	Truck	SUV	Electrified
Total U.S. Sales	159,328	74,420	81,280	13,772
Total Sales vs. Mar. 2021	-25.6%	-34.4%	-9.4%	16.9%
Retail Sales vs. Mar. 2021	-30.1%	-39.0%	-16.2%	9.4%

HIGHLIGHTS

- March improvements in production and inventory begin to lift sales. Ford's retail sales up 23.2 percent over February. Overall SUVs were up 39.2 percent, while truck and van sales were up 12.5 percent.
- Ford retail orders further expand over a year ago – achieving another new record. Ford dealers took in 88,000 orders in March – up 66,000 over a year-ago.
- F-Series took in a new record 50,000 retail orders in March – up 38,000 over last year, while trucks turn at record rates on dealer lots. F-Series in-transit inventory expanded 127 percent over February and 66.1 percent over a year-ago. Ford's overall in-transit stock levels increased 73.5 percent compared to February, positioning Ford for spring sales growth.
- Ford's overall truck sales grew 12.5 percent compared to February while the new Maverick posted its best one-month sales performance since introduction. Maverick sales increased 115 percent from February, while turning on dealer lots in just 4 days.
- Ford's newest vehicles, Bronco, Bronco Sport, Mustang Mach-E and Maverick, together are conquering from competitive vehicles at a rate of 62 percent in March.
- Ford achieved record electrified vehicle sales year-to-date, expanding 37.9 percent. Ford's electrified vehicle conquest rate is growing and climbed to 51 percent – up 6 percentage points over last year.
- On improved inventory flow, Ford brand SUVs sales rebounded increasing 39.2 percent over February. On record level turn rates, Bronco sales increased 70.7 percent over February, while Explorer was up 76.8 percent and Bronco Sport was up 22.3 percent.
- Lincoln SUV sales expanded over February's results. Lincoln in-transit stock increased 16.6 percent to 3,495 vehicles at the end of February, setting Lincoln SUV sales up for a 26.4 percent gain in March.

About Ford Motor Company

Ford Motor Company (NYSE: F) is a global company based in Dearborn, Michigan, that is committed to helping build a better world, where every person is free to move and pursue their dreams. The company's Ford+ plan for growth and value creation combines existing strengths, new capabilities and always-on relationships with customers to enrich experiences for and deepen the loyalty of those customers. Ford designs, manufactures, markets and services a full line of connected, increasingly electrified passenger and commercial vehicles: Ford trucks, utility vehicles, vans and cars, and Lincoln luxury vehicles. The company is pursuing leadership positions in electrification, connected vehicle services and mobility solutions, including self-driving technology, and provides financial services through Ford Motor Credit Company. Ford employs about 183,000 people worldwide. More information about the company, its products and Ford Motor Credit Company is available at corporate.ford.com.

*U.S. sales volume reflects transactions with (i) retail and fleet customers (as reported by dealers), (ii) government and (iii) Ford management. Average transaction pricing based on J.D. Power and Associates PIN data.

"While the global semiconductor chip shortage continues to create challenges, we saw improvement in March sales, as in-transit inventory improved 74 percent over February. F-Series had a record 50,000 new retail orders in March, while a record 41 percent of our overall retail sales came from previously placed retail orders. Our newest products continue to turn at a record pace, as Bronco, Bronco Sport, Mustang Mach-E and Maverick had their best combined sales performance yet, with 33,398 vehicles sold. Ford is ready to deliver and positioned well for spring sales growth." – **Andrew Frick, vice president, Sales, Distribution & Trucks**

MUST-HAVE PRODUCTS



Ford Pro

Ford Pro sales increased 37.5 percent in March, compared to February – led by the world's best-selling van the Ford Transit. Transit sales were up 70.0 percent over February, while Ford Pro sales of F-Series were up 8.9 percent. E-Transit, Ford's fully electric van, recorded sales of 528 vehicles in March as production continues to grow.



Ford Trucks

Year-to-date through March, Ford F-Series leads the way in truck sales, outselling No. 2 Ram by over 45,000 trucks. Overall, Ford pickup sales totaled 140,701 through March. Ford Maverick has sold 19,245 pickups so far this year, while turning on dealer lots in just 4 days. Maverick is one of the hottest new products on the market, with 46.7 percent of customers in March choosing the hybrid model, which achieves 42/33 mpg. city/hwy.



Ford SUVs

Ford brand SUV sales were up 39.2 percent in March over February on improved inventory. The Bronco family of vehicles had their best monthly sales performance since launch, with sales of 22,340 SUVs. Customers are opting more than ever for 4X4/ AWD-equipped Ford brand SUVs. Year-to-date, Ford saw record levels of 4X4/AWD-equipped Ford SUVs approaching 80 percent of retail sales. This is boosting average transaction pricing by approximately \$5,000 per SUV, compared to last year.



Ford Performance

Mustang Mach-E sales jumped 18.1 percent in March from February, with total sales of the Mustang family – Mach-E and Mustang – totaling 5,978. Mustang Mach-E is seeing strong customer demand for AWD, with about 72 percent of Mustang Mach-E retail sales sold with AWD systems. High-performance Mach-E GT represented 27 percent of Mach-E sales in March.



Lincoln SUVs

Demand for Lincoln SUVs continued through March, with sales up 26.4 percent relative to February. In addition, Lincoln had a record additional 3,600 new retail orders placed for the month. With increasing in-transit inventories, Lincoln is well positioned to further expand sales during the spring season.

FORD MOTOR COMPANY MARCH 2022 U.S. SALES

	<u>March</u>		<u>%</u>	<u>Year-to-Date</u>		<u>%</u>
	<u>2022</u>	<u>2021</u>	<u>Change</u>	<u>2022</u>	<u>2021</u>	<u>Change</u>
SALES BY BRAND						
Ford	151,843	204,231	-25.7	412,984	495,924	-16.7
Lincoln	<u>7,485</u>	<u>10,005</u>	-25.2	<u>19,148</u>	<u>25,410</u>	-24.6
Total vehicles	159,328	214,236	-25.6	432,132	521,334	-17.1
SALES BY TYPE						
Cars	3,628	10,990	-67.0	14,022	27,202	-48.5
SUVs	81,280	89,728	-9.4	205,798	216,899	-5.1
Trucks	<u>74,420</u>	<u>113,518</u>	-34.4	<u>212,312</u>	<u>277,233</u>	-23.4
Total vehicles	159,328	214,236	-25.6	432,132	521,334	-17.1
FORD BRAND						
Fusion	0	2,993	-100.0	0	7,889	-100.0
GT	13	11	18.2	36	33	9.1
Mustang	<u>3,615</u>	<u>7,297</u>	-50.5	<u>13,986</u>	<u>17,274</u>	-19.0
Ford Cars	3,628	10,301	-64.8	14,022	25,196	-44.3
EcoSport	3,076	4,900	-37.2	8,426	12,878	-34.6
Bronco Sport	12,583	9,780	28.7	29,089	23,356	24.5
Escape	15,136	17,947	-15.7	39,962	40,990	-2.5
Bronco	9,757	0	N/A	23,573	0	N/A
Mustang Mach-E	2,363	2,637	-10.4	6,734	6,614	1.8
Edge	12,048	8,818	36.6	26,412	22,150	19.2
Explorer	16,915	26,404	-35.9	42,736	65,244	-34.5
Expedition	<u>1,917</u>	<u>9,926</u>	-80.7	<u>9,718</u>	<u>22,263</u>	-56.3
Ford SUVs	73,795	80,412	-8.2	186,650	193,495	-3.5
F-Series	44,906	84,043	-46.6	140,701	203,797	-31.0
Ranger	6,276	11,110	-43.5	17,639	24,166	-27.0
Maverick	8,695	0	N/A	19,245	0	N/A
E-Series	1,999	3,581	-44.2	7,201	10,573	-31.9
Transit	7,736	10,764	-28.1	17,211	27,451	-37.3
Transit Connect	3,980	3,084	29.1	7,357	7,623	-3.5
Heavy trucks	<u>828</u>	<u>936</u>	-11.5	<u>2,958</u>	<u>3,623</u>	-18.4
Ford Trucks	<u>74,420</u>	<u>113,518</u>	-34.4	<u>212,312</u>	<u>277,233</u>	-23.4
Ford Brand	151,843	204,231	-25.7	412,984	495,924	-16.7
LINCOLN BRAND						
MKZ	0	415	-100.0	0	1,238	-100.0
Continental	<u>0</u>	<u>274</u>	-100.0	<u>0</u>	<u>768</u>	-100.0
Lincoln Cars	0	689	-100.0	0	2,006	-100.0
Corsair/MKC	2,634	2,979	-11.6	6,944	7,114	-2.4
Nautilus/MKX	2,182	2,043	6.8	5,089	5,372	-5.3
Aviator	1,816	2,532	-28.3	4,967	6,086	-18.4
Navigator	<u>853</u>	<u>1,762</u>	-51.6	<u>2,148</u>	<u>4,832</u>	-55.5
Lincoln SUVs	<u>7,485</u>	<u>9,316</u>	-19.7	<u>19,148</u>	<u>23,404</u>	-18.2
Lincoln Brand	7,485	10,005	-25.2	19,148	25,410	-24.6

CONTACT

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NISSAN DIVISION	Qtr: Jan-22 to Mar-22	Qtr: Jan-21 to Mar-21	Nissan Internal CY2022	Quarterly	Quarterly	CYTD	CYTD	CYTD
	CY2022	CY2021		% chg (units)	% chg (DSR)	2022	2021	% chg
Nissan Division Total	189,835	266,482		-28.8	-29.7	189,835	266,482	-28.8
Versa	2,330	22,394		-89.6	-89.7	2,330	22,394	-89.6
Sentra	27,131	37,238		-27.1	-28.1	27,131	37,238	-27.1
Altima	38,295	32,017		19.6	18.0	38,295	32,017	19.6
Maxima	2,869	4,807		-40.3	-41.1	2,869	4,807	-40.3
LEAF	4,371	2,925		49.4	47.4	4,371	2,925	49.4
370Z	0	28		-100.0	-100.0	0	28	-100.0
GT-R	50	50		0.0	-1.3	50	50	0.0
Total Car	75,046	99,459		-24.5	-25.6	75,046	99,459	-24.5
Kicks	20,577	24,421		-15.7	-16.9	20,577	24,421	-15.7
Frontier	22,405	10,780		107.8	105.1	22,405	10,780	107.8
Titan	6,415	7,463		-14.0	-15.2	6,415	7,463	-14.0
Pathfinder	8,975	8,905		0.8	-0.6	8,975	8,905	0.8
Armada	1,643	7,598		-78.4	-78.7	1,643	7,598	-78.4
Rogue	45,235	86,720		-47.8	-48.5	45,235	86,720	-47.8
Murano	9,403	11,523		-18.4	-19.5	9,403	11,523	-18.4
NV	2	4,074		-100.0	-100.0	2	4,074	-100.0
NV200	134	5,539		-97.6	-97.6	134	5,539	-97.6
Total Truck	114,789	167,023		-31.3	-32.2	114,789	167,023	-31.3
North American produced	161,107	205,817		-21.7	-22.8	161,107	205,817	-21.7
Car	74,996	99,381		-24.5	-25.5	74,996	99,381	-24.5
Truck	86,111	106,436		-19.1	-20.2	86,111	106,436	-19.1
Import	28,728	60,665		-52.6	-53.3	28,728	60,665	-52.6
Car	50	78		-35.9	-36.8	50	78	-35.9
Truck	28,678	60,587		-52.7	-53.3	28,678	60,587	-52.7
INFINITI	Qtr: Jan-22 to Mar-22	Qtr: Jan-21 to Mar-21		Quarterly	Quarterly	CYTD	CYTD	CYTD
	CY2022	CY2021		% chg (units)	% chg (DSR)	2022	2021	% chg
Infiniti Division Total	11,246	19,071		-41.0	-41.8	11,246	19,071	-41.0
Infiniti Q50	2,429	4,302		-43.5	-44.3	2,429	4,302	-43.5
Infiniti Q60	768	686		12.0	10.5	768	686	12.0
Infiniti Q70	0	0		0.0	0.0	0	0	0.0
Infiniti QX30	0	1		-100.0	-100.0	0	1	-100.0
Infiniti QX50	3,450	6,425		-46.3	-47.0	3,450	6,425	-46.3
Infiniti QX55	999	0		n/a	n/a	999	0	n/a
Infiniti QX60	2,536	3,315		-23.5	-24.5	2,536	3,315	-23.5
Infiniti QX80	1,064	4,342		-75.5	-75.8	1,064	4,342	-75.5
Total Car	3,197	4,988		-35.9	-36.8	3,197	4,988	-35.9
Total Truck	8,049	14,083		-42.8	-43.6	8,049	14,083	-42.8
NISSAN GROUP	Qtr: Jan-22 to Mar-22	Qtr: Jan-21 to Mar-21		Quarterly	Quarterly	CYTD	CYTD	CYTD
	CY2022	CY2021		% chg (units)	% chg (DSR)	2022	2021	% chg
TOTAL VEHICLE	201,081	285,553		-29.6	-30.5	201,081	285,553	-29.6
Total Car	78,243	104,447		-25.1	-26.1	78,243	104,447	-25.1
Total Truck	122,838	181,106		-32.2	-33.1	122,838	181,106	-32.2
Selling days	75	74				75	74	

FCA US LLC Sales Summary Q1 2022

Model	Q1 Sales		Vol %	CYTD Sales		Vol %
	Curr Yr	Pr Yr	Change	Curr Yr	Pr Yr	Change
Compass	24,408	19,959	22%	24,408	19,959	22%
Patriot	0	0		0	0	
Wrangler	45,551	49,646	-8%	45,551	49,646	-8%
Gladiator	17,912	18,822	-5%	17,912	18,822	-5%
Cherokee	10,079	37,923	-73%	10,079	37,923	-73%
Grand Cherokee	75,117	55,198	36%	75,117	55,198	36%
Renegade	9,990	15,997	-38%	9,990	15,997	-38%
Wagoneer	7,055	0	New	7,055	0	New
Grand Wagoneer	3,169	0	New	3,169	0	New
JEEP BRAND	193,281	197,545	-2%	193,281	197,545	-2%
Ram P/U	127,116	148,836	-15%	127,116	148,836	-15%
ProMaster Van	9,328	10,880	-14%	9,328	10,880	-14%
ProMaster City	1,709	3,204	-47%	1,709	3,204	-47%
RAM BRAND	138,153	162,920	-15%	138,153	162,920	-15%
200	2	1	100%	2	1	100%
300	2,745	5,394	-49%	2,745	5,394	-49%
Town & Country	0	0		0	0	
Pacifica	26,366	34,342	-23%	26,366	34,342	-23%
CHRYSLER BRAND	29,113	39,737	-27%	29,113	39,737	-27%
Dart	1	1	0%	1	1	0%
Charger	15,439	19,740	-22%	15,439	19,740	-22%
Challenger	11,124	15,096	-26%	11,124	15,096	-26%
Viper	0	2	-100%	0	2	-100%
Journey	111	6,880	-98%	111	6,880	-98%
Caravan	18	1,709	-99%	18	1,709	-99%
Durango	14,349	20,560	-30%	14,349	20,560	-30%
DODGE BRAND	41,043	63,988	-36%	41,043	63,988	-36%
500	1	4	-75%	1	4	-75%
500L	1	69	-99%	1	69	-99%
500X	333	265	26%	333	265	26%
Spider	5	477	-99%	5	477	-99%
FIAT BRAND	340	815	-58%	340	815	-58%
Giulia	1,145	2,065	-45%	1,145	2,065	-45%
Alfa 4C	1	24	-96%	1	24	-96%
Stelvio	2,145	2,557	-16%	2,145	2,557	-16%
ALFA ROMEO	3,291	4,646	-29%	3,291	4,646	-29%
FCA US LLC	405,221	469,651	-14%	405,221	469,651	-14%