

Aug. 30, 2022

# Sales, Production, and Export Results for July 2022

[News Release, Production, Sales, Exports, Results](#)

---

In July, both sales and production fell below the previous year's level due to the impact from the global spread of COVID-19, as well as the parts supply shortage caused by the increased demand for semiconductors.

Overseas production fell below the production plan in July, mainly in China and North America. However, as a result of the efforts of our suppliers, overseas production reached a record high for July.

\* Announced in June: the global production plan for July was approximately 800,000 units (250,000 units in Japan and 550,000 units overseas)

The situation remains difficult to predict due to semiconductor shortages and COVID-19. However, we will continue to carefully monitor the parts supply situation and minimize sudden decreases in production as much as possible while making every effort to deliver as many vehicles to our customers at the earliest date.

Toyota City, Japan, August 30, 2022—Toyota Motor Corporation (TMC) announces its sales, production, and export results for July 2022 as well as the cumulative total from January to July, including those for subsidiaries Daihatsu Motor Co., Ltd. and Hino Motors, Ltd.

## July 2022

### Sales Results

	Record high	Toyota	Daihatsu	Hino	Record high	Total
<b>Worldwide sales</b>		797,179(-7.2)	63,502(5.6)	12,076(-1.0)		872,757(-6.2)
<b>Sales inside of Japan</b>						
<b>Incl. minivehicles</b>		104,431(-25.3)	47,137(-5.7)	3,179(-33.9)		154,747(-20.5)
Market share		29.9(-7.1)	—	—		44.3(-7.3)
<b>Excl. minivehicles</b>		100,980(-26.2)	—	—		—
Market share		47.1(-8.2)	—	—		—
<b>Sales outside of Japan</b>		692,748(-3.6)	16,365(60.6)	8,897(20.4)		718,010(-2.5)

Toyota:

Worldwide sales: 11th consecutive month of YoY decrease;

Sales inside of Japan (including minivehicles): 11th consecutive month of YoY decrease;

Sales outside of Japan: First YoY decrease in 2 months

Consolidated:

Worldwide sales: 11th consecutive month of YoY decrease;

Sales inside of Japan (including minivehicles): 11th consecutive month of YoY decrease;

Sales outside of Japan: First YoY decrease in 2months

## Production Results

	Record high	Toyota	Daihatsu	Hino	Record high	Total
<b>Worldwide production</b>		706,547(-8.6)	113,627(3.0)	15,018(11.5)		835,192(-6.9)
<b>Production inside of Japan</b>		221,817(-28.2)	70,313(-14.4)	10,840(-3.9)		302,970(-24.7)
<b>Production outside of Japan</b>	○	484,730(4.5)	43,314(53.6)	4,178(91.0)	○	532,222(7.7)

Toyota:

Worldwide production: 4th consecutive month of YoY decrease;

Production inside of Japan: 5th consecutive month of YoY decrease;

Production outside of Japan: 3rd consecutive month of YoY increase

Consolidated:

Worldwide production: 4th consecutive month of YoY decrease;

Production inside of Japan: 5th consecutive month of YoY decrease;

Production outside of Japan: 3rd consecutive month of YoY increase

## Exports Results

	Record high	Toyota	Daihatsu	Hino	Record high	Total
Exports		158,308(-22.1)	0(—)	5,744(-0.2)		164,052(-21.5)

Toyota:

5th consecutive month of YoY decrease

Consolidated:

5th consecutive month of YoY decrease

\* Unit: Vehicles. Figures in ( ) show YoY percentage change.

◎: record high for a single month, ○: record high for the corresponding month

\* Worldwide sales: Sales inside of Japan + Sales outside of Japan

\* Sales inside of Japan: Registrations + Notifications (incl. overseas-manufactured models)

\* Sales outside of Japan: Definition of "sales" varies by country or region

\* Worldwide production: Production inside of Japan + Production outside of Japan

\* Production inside of Japan: Complete vehicle + Kits for overseas assembly (figure as of line-off in Japan)

\* Production outside of Japan: Vehicles produced outside of Japan, excluding kits from Japan (figure as of line-off on site)

\* Exports: Exports from Japan to other countries and regions (figure as of time of ship loading)

## For January to July 2022

### Sales Results

	Toyota	Daihatsu	Hino	Total
Worldwide sales	5,496,199(-6.3)	424,637(-5.0)	89,732(2.1)	6,010,568(-6.1)
Sales inside of Japan				
Incl. minivehicles	763,965(-20.1)	316,835(-14.2)	28,120(-19.5)	1,108,920(-18.4)
Market share	31.3(-2.3)	—	—	45.5(-2.3)
Excl. minivehicles	743,989(-20.3)	—	—	—
Market share	49.6(-3.2)	—	—	—
Sales outside of Japan	4,732,234(-3.6)	107,802(38.3)	61,612(16.5)	4,901,648(-2.7)

### Production Results

	Toyota	Daihatsu	Hino	Total
<b>Worldwide production</b>	5,068,264(-4.2)	766,352(-5.3)	100,488(7.4)	5,935,104(-4.2)
<b>Production inside of Japan</b>	1,493,476(-20.0)	478,974(-17.2)	74,304(-3.0)	2,046,754(-18.9)
<b>Production outside of Japan</b>	3,574,788(4.5)	287,378(24.4)	26,184(54.4)	3,888,350(5.9)

## Exports Results

	Toyota	Daihatsu	Hino	Total
<b>Exports</b>	968,845(-15.0)	0(—)	38,542(-0.2)	1,007,387(-14.5)

\* Unit: Vehicles. Figures in ( ) show YoY percentage change.

◎: record high for a single month, ○: record high for the corresponding month

\* Worldwide sales: Sales inside of Japan + Sales outside of Japan

\* Sales inside of Japan: Registrations + Notifications (incl. overseas-manufactured models)

\* Sales outside of Japan: Definition of "sales" varies by country or region

\* Worldwide production: Production inside of Japan + Production outside of Japan

\* Production inside of Japan: Complete vehicle + Kits for overseas assembly (figure as of line-off in Japan)

\* Production outside of Japan: Vehicles produced outside of Japan, excluding kits from Japan (figure as of line-off on site)

\* Exports: Exports from Japan to other countries and regions (figure as of time of ship loading)

To view more information on the sales, production, and export results by country and region, including specific details on the reasons for any changes in results, data from the past 10 years of sales, production, and export results, and data concerning electrified vehicle sales and Lexus sales, please download the document titled "Detailed data" from the top of this page.

This document also includes sales, production, and export results and data concerning electrified vehicles sales and Lexus sales for every month in the past two years.

[Click here for detailed sales, production, and export results \("Detailed data \(Excel\)"\)](#) 

This page shows the publication results as of the announcement date, and does not reflect revisions made after the announcement date. Please see the Detailed data (Excel) to check the latest data.

## Factories

### Production sites ▶

---



Toyota Motor Corporation works to develop and manufacture innovative, safe and high-quality products and services that create happiness by providing mobility for all. We believe that true achievement comes from supporting our customers, partners, employees, and the communities in which we operate. Since our founding over 80 years ago in 1937, we have applied our Guiding Principles in pursuit of a safer, greener and more inclusive society. Today, as we transform into a mobility company developing connected, automated, shared and electrified technologies, we also remain true to our Guiding Principles and many of the United Nations' Sustainable Development Goals to help realize an ever-better world, where everyone is free to move.

SDGs Initiatives: <https://global.toyota/en/sustainability/sdgs/> 

---