



## GENERAL MOTORS COMPANY

### Sales Tables

November	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	149,673	3.2%	106,553	-0.2%
GMC	43,854	22.7%	41,091	31.1%
Buick	19,143	27.0%	16,304	13.8%
Cadillac	13,148	-18.7%	11,410	-19.8%
Total	225,818	6.5%	175,358	5.2%

2014CY	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	1,848,504	3.1%	1,297,661	2.0%
GMC	448,815	10.1%	390,127	10.1%
Buick	208,606	9.7%	178,000	4.8%
Cadillac	154,600	-5.9%	142,152	-5.8%
Total	2,660,525	4.1%	2,007,940	3.1%

Fleet Segment	Month	YOY Change	2014 CY	CY Change
Share of Sales	22.3%	0.9 points	24.5%	0.7 points

Inventory	Units at Month-end	Days Supply (selling day adjusted)	Units at Previous Month-end	Days Supply (selling day adjusted)
All Vehicles	794,411	88	792,489	94

Industry Sales	Month (est.)	2014 (est.)
Light Vehicle SAAR	17.1 million	16.0-16.5 million

**GM U.S. Deliveries for November 2014**

	November			(Calendar Year-to-Date) January - November		
	2014	2013	%Change Volume	2014	2013	%Change Volume
Enclave	4,259	4,687	-9.1	54,907	55,715	-1.5
Encore	4,577	2,663	71.9	45,790	29,195	56.8
LaCrosse	5,083	2,980	70.6	46,434	45,675	1.7
Regal	1,889	2,018	-6.4	20,749	16,938	22.5
Verano	3,335	2,724	22.4	40,726	42,598	-4.4
<b>Buick Total*</b>	<b>19,143</b>	<b>15,072</b>	<b>27.0</b>	<b>208,606</b>	<b>190,130</b>	<b>9.7</b>
ATS	2,282	3,443	-33.7	27,425	34,432	-20.4
CTS	2,446	2,643	-7.5	28,463	29,126	-2.3
ELR	155	0	***.*	1,192	0	***.*
Escalade	2,106	1,100	91.5	17,201	11,122	54.7
Escalade ESV	1,128	651	73.3	9,528	7,175	32.8
Escalade EXT	3	95	-96.8	53	1,906	-97.2
SRX	3,331	4,823	-30.9	48,679	50,702	-4.0
XTS	1,697	3,417	-50.3	22,059	29,889	-26.2
<b>Cadillac Total*</b>	<b>13,148</b>	<b>16,172</b>	<b>-18.7</b>	<b>154,600</b>	<b>164,378</b>	<b>-5.9</b>
Avalanche	2	255	-99.2	90	16,399	-99.5
Camaro	4,385	5,068	-13.5	79,669	75,552	5.4
Caprice	288	248	16.1	3,439	3,487	-1.4
Captiva Sport	78	4,476	-98.3	35,353	44,966	-21.4
City Express	24	0	***.*	24	0	***.*
Colorado	2,366	6	***.*	3,966	3,410	16.3
Corvette	2,378	2,527	-5.9	31,287	14,286	119.0
Cruze	22,857	18,200	25.6	255,260	230,062	11.0
Equinox	18,536	18,397	0.8	220,944	220,980	0.0
Express	4,478	5,779	-22.5	73,741	71,928	2.5
Impala	9,423	13,418	-29.8	127,192	146,164	-13.0
Malibu	11,997	14,405	-16.7	171,702	185,101	-7.2
Silverado-C/K Pickup	42,799	34,386	24.5	471,918	437,821	7.8
Sonic	4,852	4,712	3.0	88,062	81,211	8.4
Spark	2,861	1,741	64.3	36,152	32,418	11.5
Suburban (Chevy)	5,045	5,212	-3.2	48,248	45,440	6.2
SS	105	178	-41.0	2,386	179	***.*
Tahoe	8,027	7,272	10.4	86,467	74,856	15.5
Traverse	7,836	6,889	13.7	95,289	88,665	7.5
Volt	1,336	1,920	-30.4	17,315	20,702	-16.4
<b>Chevrolet Total*</b>	<b>149,673</b>	<b>145,089</b>	<b>3.2</b>	<b>1,848,504</b>	<b>1,793,632</b>	<b>3.1</b>
Acadia	6,408	7,566	-15.3	76,649	81,870	-6.4
Canyon	854	4	***.*	1,537	927	65.8
Savana	716	1,532	-53.3	24,916	14,117	76.5
Sierra	22,544	14,362	57.0	188,397	166,535	13.1
Terrain	7,737	6,821	13.4	93,984	91,527	2.7
Yukon	3,179	2,777	14.5	36,840	24,705	49.1
Yukon XL	2,416	2,665	-9.3	26,492	28,100	-5.7
<b>GMC Total</b>	<b>43,854</b>	<b>35,727</b>	<b>22.7</b>	<b>448,815</b>	<b>407,781</b>	<b>10.1</b>
<b>GM Vehicle Total*</b>	<b>225,818</b>	<b>212,060</b>	<b>6.5</b>	<b>2,660,525</b>	<b>2,555,921</b>	<b>4.1</b>

25 selling days for the November period this year and 26 for last year.

\*Totals include discontinued Buick Lucerne, Cadillac DTS & STS, and Chevrolet Aveo & HHR.