

GM U.S. DELIVERIES FOR QUARTER 2 2022

	QUARTER 2			(CALENDAR YEAR-TO-DATE)		
	2022	2021	%Change Volume	JANUARY- JUNE		
	2022	2021	%Change Volume	2022	2021	%Change Volume
Enclave	7,885	15,096	-47.8	14,910	25,713	-42.0
Encore	5,124	9,026	-43.2	7,744	15,255	-49.2
Encore GX	9,089	26,244	-65.4	14,471	44,679	-67.6
Envision	6,783	15,526	-56.3	10,901	26,002	-58.1
Buick Total*	28,929	65,927	-56.1	48,075	111,711	-57.0
CT4	2,617	2,303	13.6	4,510	4,930	-8.5
CT5	4,171	2,451	70.2	7,514	6,825	10.1
Escalade	9,221	10,874	-15.2	19,726	20,716	-4.8
XT4	5,432	2,512	116.2	9,133	7,966	14.6
XT5	6,641	10,573	-37.2	11,634	19,346	-39.9
XT6	5,599	7,151	-21.7	9,379	13,141	-28.6
Cadillac Total*	33,703	36,129	-6.7	61,919	73,406	-15.6
Blazer	14,296	20,590	-30.6	33,104	39,855	-16.9
Bolt EV / Bolt EUV	6,945	11,263	-38.3	7,303	20,288	-64.0
Camaro	4,545	2,792	62.8	11,255	9,881	13.9
Colorado	22,497	14,776	52.3	44,190	38,859	13.7
Corvette	8,630	7,971	8.3	17,441	14,582	19.6
Equinox	60,642	55,448	9.4	116,678	118,666	-1.7
Express	12,687	12,552	1.1	21,547	29,429	-26.8
LCF	1,450	1,515	-4.3	2,863	2,472	15.8
Malibu	32,487	4,899	563.1	58,169	31,886	82.4
Silverado HD	52,176	44,431	17.4	89,955	78,430	14.7
Silverado LD	88,544	117,275	-24.5	169,561	207,980	-18.5
Silverado MD	2,312	3,025	-23.6	4,623	4,912	-5.9
TOTAL Silverado	143,032	164,731	-13.2	264,139	291,322	-9.3
Spark	3,860	7,754	-50.2	4,138	19,259	-78.5
Suburban	8,897	13,373	-33.5	21,321	24,516	-13.0
Tahoe	21,069	27,908	-24.5	45,048	50,946	-11.6
Trailblazer	15,938	23,343	-31.7	24,544	48,367	-49.3
Traverse	20,842	45,394	-54.1	44,306	83,431	-46.9
Trax	9,752	18,092	-46.1	15,553	35,047	-55.6
Chevrolet Total*	387,582	433,155	-10.5	731,615	861,105	-15.0
Acadia	15,330	26,266	-41.6	24,666	46,222	-46.6
Canyon	7,501	5,347	40.3	13,661	12,491	9.4
Hummer EV Pickup	272	0	*** *	371	0	*** *
Savana	6,803	5,444	25.0	9,788	11,291	-13.3
Sierra HD	28,788	21,855	31.7	48,600	39,515	23.0
Sierra LD	33,533	53,640	-37.5	70,338	98,897	-28.9
TOTAL Sierra	62,321	75,495	-17.5	118,938	138,412	-14.1
Terrain	22,758	16,616	37.0	47,702	33,533	42.3
Yukon	17,070	23,857	-28.4	38,366	42,315	-9.3
GMC Total	132,055	153,025	-13.7	253,492	284,264	-10.8
GM Vehicle Total*	582,401	688,236	-15.4	1,095,247	1,330,486	-17.7

77 selling days for QUARTER 2 this year and 77 selling days for the same QUARTER last year.
 Vehicle Total * Includes ZEVO 600 and discontinued models.



Ford Outperforms Industry In June – Sales Up 31 Percent On Strong F-Series and SUV Mix; F-150 Lightning Best-selling Electric Truck in June As EV Vehicle Sales Jump 77 percent; Lincoln SUV Sales Up 44 Percent



JUNE 2022 SALES

	Total Vehicle	Truck	SUV	EVs
Total U.S. Sales	152,262	79,823	67,788	4,353
Total Sales vs. Jun 2021	31.5%	26.4%	36.1%	76.6%
Retail Sales vs. Jun 2021	30.3%	24.6%	39.1%	54.6%

HIGHLIGHTS

- Ford total U.S. share in June expands to 12.9 percent as sales outperform the industry.** Overall industry sales were down 11 percent, while Ford sales improved 31.5 percent over a year ago, despite ongoing industry semiconductor chip and supply constraints. Share gains came from F-Series, Explorer and Expedition along with continued strong expansion of battery-electric vehicles.
- Demand for new vehicles remains strong.** The number of retail sales coming from previously placed orders continues at its record pace of about 50 percent in June.
- F-Series sales were up 26.3 percent over a year ago, representing 37.9 percent of Ford's overall sales mix – up from 32.0 percent in May.** F-Series has been expanding its truck leadership through the first half of the year, outselling its second-place competitor by about 40,000 trucks. Almost 60 percent of F-Series retail sales came from previously placed orders and as it continues to turn at record rates.
- Ford total pickup sales, including F-Series, Ranger and Maverick were up 26.3 percent over a year ago with total pickups sales of 66,663.** Ford's total pickup share gained approximately 7 percentage points over last year – at 29 percent in June. This is the highest share of any brand in the total pickup segment.
- Sales of Ford electric vehicles jumped 76.6 percent from a year ago, totaling 4,353 for the month.** Going into July, both F-150 Lightning and Mustang Mach-E dealer stock is higher than last month, positioning both for a stronger July sales month.
- Ford brand SUV sales totaled 60,894, which were up 35.3 percent over last year.** Bronco continues to add to our total sales, selling 8,681 SUVs, while Explorer more than doubled sales.
- On an improved mix of F-Series, Expedition, Explorer and Navigator,** Ford's average transaction pricing expanded approximately \$1,900 per vehicle in June relative to May. This compares favorably to an industry increase of about \$150. These vehicles represented just over 56 percent of the mix in June and was up about 8 percentage points over May and 3 percentage points from a year ago.

About Ford Motor Company

Ford Motor Company (NYSE: F) is a global company based in Dearborn, Michigan, that is committed to helping build a better world, where every person is free to move and pursue their dreams. The company's Ford+ plan for growth and value creation combines existing strengths, new capabilities and always-on relationships with customers to enrich experiences for and deepen the loyalty of those customers. Ford develops and delivers innovative, must-have Ford trucks, sport utility vehicles, commercial vans and cars and Lincoln luxury vehicles, as well as connected services. Additionally, Ford is establishing leadership positions in mobility solutions, including self-driving technology, and provides financial services through Ford Motor Credit Company. Ford employs about 182,000 people worldwide. More information about the company, its products and Ford Credit is available at corporate.ford.com.

*U.S. sales volume reflects transactions with (i) retail and fleet customers (as reported by dealers), (ii) government and (iii) Ford management. Average transaction pricing based on J.D. Power and Associates PIN data.

“Amid industry-wide supply constraints, Ford outperformed the industry driven by strong F-Series, Explorer and new Expedition and Navigator SUV sales. Combined, these vehicles represented just over 56 percent of our sales in June – up about 8 percentage points from May. F-150 Lightning was America's best-selling electric truck in June in its first full month of sales, while our overall electric vehicle sales were up 77 percent over last year.”
– Andrew Frick, vice president, Sales, Distribution & Trucks, Ford Blue

MUST-HAVE PRODUCTS



Ford Pro

America's best-selling commercial van, the Ford Transit, increased its sales by 73.6 percent compared to a year ago. U.S. sales of the new all-electric E-Transit now totals 3,008 through June of this year. This is more than 16 times the combined sales of all U.S. electric commercial vans.



Ford Trucks

Sales of the all-new F-150 Lightning continue to ramp up. In June, Ford sold 1,837 F-150 Lightnings, while more than 75 percent of people who reserved an F-150 Lightning came from other competitive brands. In the short time F-150 Lightning has been on sale, Ford has sold a total of 2,296 trucks, taking the lead in the segment during the month of June.



Ford SUVs

The Bronco family of vehicles, including Bronco and Bronco Sport, expanded its sales by 82.7 percent over last year totaling 15,703 SUVs. Based on improved inventory flow, Ford saw strong sales improvements in both Explorer and the redesigned Expedition. Combined, their sales were up 56.7 percent over a year ago and they represented almost 44 percent of the SUV mix. This compares to 38 percent last year and 35 percent in May.



Ford Electric

Overall electric vehicle sales totaled 4,353, which represented a 76.6 percent increase over last year. Ford's combined portfolio of electric vehicles, including F-150 Lightning, Mustang Mach-E and E-Transit are conquering from competitors at a rate over 70 percent. In June, Ford brand is second only to Tesla in U.S. electric vehicle sales.



Lincoln SUVs

Lincoln SUV sales posted a gain of 43.6 percent over a year ago, with gains coming from across the entire portfolio. Sales of the redesigned Navigator totaled 1,799 up 45.7 over a year ago and 64.0 percent relative to May on improved availability. Aviator also benefited from improved inventory flow with sales up 49.9 percent over a year ago. Corsair was Lincoln's best-selling vehicle for the month, with sales up 76.1 percent over last year.

FORD MOTOR COMPANY JUNE 2022 U.S. SALES

	<u>June</u>		<u>%</u>	<u>Year-to-Date</u>		<u>%</u>
	<u>2022</u>	<u>2021</u>	<u>Change</u>	<u>2022</u>	<u>2021</u>	<u>Change</u>
SALES BY BRAND						
Ford	145,368	110,886	31.1	872,927	947,737	-7.9
Lincoln	<u>6,894</u>	<u>4,903</u>	40.6	<u>42,893</u>	<u>48,924</u>	-12.3
Total vehicles	152,262	115,789	31.5	915,820	996,661	-8.1
SALES BY TYPE						
Cars	4,651	2,868	62.2	26,302	46,372	-43.3
SUVs	67,788	49,792	36.1	443,020	437,208	1.3
Trucks	<u>79,823</u>	<u>63,129</u>	26.4	<u>446,498</u>	<u>513,081</u>	-13.0
Total vehicles	152,262	115,789	31.5	915,820	996,661	-8.1
FORD BRAND						
Fusion	0	516	-100.0	0	11,453	-100.0
GT	4	9	-55.6	58	63	-7.9
Mustang	<u>4,647</u>	<u>2,240</u>	107.5	<u>26,244</u>	<u>31,950</u>	-17.9
Ford Cars	4,651	2,765	68.2	26,302	43,466	-39.5
EcoSport	2,657	3,520	-24.5	17,924	26,304	-31.9
Bronco Sport	7,022	8,355	-16.0	58,549	60,514	-3.2
Escape	9,557	8,871	7.7	73,920	85,492	-13.5
Bronco	8,681	801	983.8	54,842	801	6,746.7
Mustang Mach-E	1,957	2,465	-20.6	17,675	12,975	36.2
Edge	4,541	4,082	11.2	51,453	39,355	30.7
Explorer	19,786	9,445	109.5	102,917	118,241	-13.0
Expedition	<u>6,693</u>	<u>7,453</u>	-10.2	<u>22,847</u>	<u>47,508</u>	-51.9
Ford SUVs	60,894	44,992	35.3	400,127	391,190	2.3
F-Series	57,673	45,673	26.3	299,345	362,032	-17.3
Ranger	5,108	7,101	-28.1	33,840	58,371	-42.0
Maverick	3,882	0	N/A	38,753	0	N/A
E-Series	2,371	2,127	11.5	12,537	17,335	-27.7
Transit	7,700	4,436	73.6	41,828	51,713	-19.1
Transit Connect	2,009	2,680	-25.0	14,107	16,940	-16.7
Heavy trucks	<u>1,080</u>	<u>1,112</u>	-2.9	<u>6,088</u>	<u>6,690</u>	-9.0
Ford Trucks	<u>79,823</u>	<u>63,129</u>	26.4	<u>446,498</u>	<u>513,081</u>	-13.0
Ford Brand	145,368	110,886	31.1	872,927	947,737	-7.9
LINCOLN BRAND						
MKZ	0	27	-100.0	0	1,633	-100.0
Continental	<u>0</u>	<u>76</u>	-100.0	<u>0</u>	<u>1,273</u>	-100.0
Lincoln Cars	0	103	-100.0	0	2,906	-100.0
Corsair/MKC	2,155	1,224	76.1	14,038	13,507	3.9
Nautilus/MKX	1,442	1,342	7.5	11,855	11,427	3.7
Aviator	1,498	999	49.9	10,950	11,856	-7.6
Navigator	<u>1,799</u>	<u>1,235</u>	45.7	<u>6,050</u>	<u>9,228</u>	-34.4
Lincoln SUVs	<u>6,894</u>	<u>4,800</u>	43.6	<u>42,893</u>	<u>46,018</u>	-6.8
Lincoln Brand	6,894	4,903	40.6	42,893	48,924	-12.3

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FCA US LLC Sales Summary Q2 2022

Model	Q2 Sales		Vol %	CYTD Sales		Vol %
	Curr Yr	Pr Yr	Change	Curr Yr	Pr Yr	Change
Compass	21,927	14,195	54%	46,335	34,154	36%
Wrangler	53,946	69,020	-22%	99,497	118,666	-16%
Gladiator	20,845	29,962	-30%	38,757	48,784	-21%
Cherokee	9,278	29,235	-68%	19,357	67,158	-71%
Grand Cherokee	59,252	52,726	12%	134,369	107,924	25%
Renegade	7,263	15,297	-53%	17,253	31,294	-45%
Wagoneer	10,220	0	New	17,275	0	New
Grand Wagoneer	3,932	0	New	7,101	0	New
JEEP BRAND	186,665	210,439	-11%	379,946	407,984	-7%
Ram P/U	117,867	164,232	-28%	244,983	313,068	-22%
ProMaster Van	15,961	18,129	-12%	25,289	29,009	-13%
ProMaster City	4,044	5,389	-25%	5,753	8,593	-33%
RAM BRAND	137,872	187,750	-27%	276,025	350,670	-21%
200	0	2	-100%	2	3	-33%
300	4,837	5,668	-15%	7,582	11,062	-31%
Pacifica	32,097	13,229	143%	58,463	47,571	23%
CHRYSLER BRAND	36,934	18,900	95%	66,047	58,637	13%
Dart	0	1	-100%	1	2	-50%
Charger	23,020	22,363	3%	38,459	42,103	-9%
Challenger	14,558	15,052	-3%	25,682	30,148	-15%
Viper	1	0		1	2	-50%
Journey	45	5,885	-99%	156	12,765	-99%
Caravan	3	1,158	-100%	21	2,867	-99%
Durango	6,090	17,855	-66%	20,439	38,415	-47%
DODGE BRAND	43,718	62,314	-30%	84,761	126,302	-33%
500	0	8	-100%	1	12	-92%
500L	2	84	-98%	3	153	-98%
500X	245	403	-39%	578	668	-13%
Spider	2	396	-99%	7	873	-99%
FIAT BRAND	249	891	-72%	589	1,706	-65%
Giulia	1,179	2,219	-47%	2,324	4,284	-46%
Alfa 4C	0	43	-100%	1	67	-99%
Stelvio	1,904	2,756	-31%	4,049	5,313	-24%
ALFA ROMEO	3,083	5,018	-39%	6,374	9,664	-34%
FCA US LLC	408,521	485,312	-16%	813,742	954,963	-15%

Toyota Motor North America Reports U.S. Sales in June and First Half 2022

July 01, 2022



PLANO, Texas (July 1, 2022) – Toyota Motor North America (TMNA) reported U.S. sales in June 2022 of 170,155 vehicles, down 17.9 percent on a volume basis and down 21.1 percent on daily selling rate (DSR) basis versus June 2021. June 2022 sales of electrified vehicles totaled 39,965, representing 23.5 percent of total monthly sales.

For the first half of 2022, TMNA reported U.S. sales of 1,045,697 vehicles, down 19.1 percent on a volume basis and down 19.6 percent on a DSR basis. First half electrified vehicle sales totaled 266,413, representing 25.5 percent of total year-to-date sales.

Toyota division posted June sales of 147,495 vehicles, down 18.3 percent on a volume basis and down 21.5 percent on a DSR basis. For the first half of 2022, Toyota division reported sales of 914,609 vehicles, down 19.4 percent on a volume basis and down 19.9 percent on a DSR basis.

Lexus division posted June sales of 22,660 vehicles, down 15.2 percent on a volume basis and down 18.4 percent on a DSR basis. For the first half of 2022, Lexus division reported sales of 131,088 vehicles, down 16.9 percent on a volume basis and down 17.4 on a DSR basis.

“Despite the ongoing inventory challenges, so far this year, we launched a number of highly anticipated new products, including the Toyota battery electric bZ4X, Tundra and hybrid Tundra, and the Lexus LX, while continuing to closely focus on taking care of our customers,” said Jack Hollis, executive vice president, Sales, TMNA. “Later this year, customers can expect even more electrified, refreshed and limited edition Toyota and Lexus products that fit their lifestyles, all with the safety, quality and fun-to-drive features expected from us.”

June and First Half 2022 Highlights

TMNA:

- First half sales of electrified vehicles represent 25.5 percent of total sales
- 20 electrified Toyota and Lexus vehicle options
- TMNA’s digital retail sales of new vehicles through its SmartPath and Monogram platforms surpassed 125,000 at nearly 230 dealers; an additional 105 dealers will go live on both platforms by the fourth quarter.

Toyota Division:

- Best ever month Corolla Cross: 4,639
- Best ever month GR86: 6,116
- Best ever first half RAV4 Hybrid: 86,673
- Best ever first half GR86: 6,116

Lexus Division:

- Best ever month NX PHV: 628
- Best ever first half RXhL: 6,116

TOYOTA U.S. SALES SUMMARY								
June 2022								
	-- CURRENT MONTH --				-- CALENDAR YEAR TO DATE --			
	2022	2021	DSR %	VOL %	2022	2021	DSR %	VOL %
TOTAL TMNA	170,155	207,331	-21.1	-17.9	1,045,697	1,291,879	-19.6	-19.1
TOTAL TOYOTA DIV.	147,495	180,623	-21.5	-18.3	914,609	1,134,166	-19.9	-19.4
TOTAL LEXUS DIV.	22,660	26,708	-18.4	-15.2	131,088	157,713	-17.4	-16.9
COROLLA	19,716	21,356	-11.2	-7.7	116,832	155,531	-25.4	-24.9
SUPRA	563	787	-31.2	-28.5	2,684	4,548	-41.4	-41.0
GR86 (INCL FR-S)	1,306	27	4,551.0	4,737.0	6,177	1,034	493.5	497.4
MIRAI	253	109	123.2	132.1	1,358	1,597	-15.5	-15.0
AVALON	2,219	1,289	65.5	72.1	8,120	10,328	-21.9	-21.4
PRIUS	1,950	5,828	-67.8	-66.5	20,214	38,763	-48.2	-47.9
CAMRY	23,192	31,905	-30.1	-27.3	135,925	177,671	-24.0	-23.5
TOTAL TOYOTA DIV. CAR	49,199	61,310	-22.8	-19.8	291,310	389,673	-25.7	-25.2
IS	2,010	2,177	-11.2	-7.7	10,911	13,393	-19.1	-18.5
RC	319	311	-1.4	2.6	1,150	1,702	-32.9	-32.4
ES	3,710	4,353	-18.0	-14.8	21,878	22,792	-4.6	-4.0
GS	1	1	-4	0	2	70	-97.2	-97.1
LS	274	338	-22.1	-18.9	1,248	2,251	-44.9	-44.6
LC	103	280	-64.6	-63.2	833	1,575	-47.5	-47.1
TOTAL LEXUS DIV. CAR	6,417	7,461	-17.3	-14.0	36,022	41,784	-14.4	-13.8
TOTAL TMNA CAR	55,616	68,771	-22.2	-19.1	327,332	431,457	-24.6	-24.1
C-HR	1,144	2,796	-60.7	-59.1	9,080	24,443	-63.1	-62.9
BZ4X	33	0	0	0	232	0	0	0
RAV4	33,200	36,027	-11.4	-7.8	200,885	221,195	-9.8	-9.2
COROLLA CROSS	4,646	0	0	0	22,315	0	0	0
VENZA	2,546	4,781	-48.8	-46.7	18,666	35,834	-48.3	-47.9
HIGHLANDER	15,970	24,036	-36.1	-33.6	117,403	144,380	-19.2	-18.7
4RUNNER	7,496	9,327	-22.7	-19.6	66,829	69,949	-5.1	-4.5
SEQUOIA	19	736	-97.5	-97.4	477	4,338	-89.1	-89.0
LAND CRUISER	0	240	-100.0	-100.0	39	3,550	-98.9	-98.9
TOTAL TOYOTA DIV. SUV	65,054	77,944	-19.7	-16.5	435,926	503,690	-14.0	-13.5
SIENNA	4,805	8,834	-47.7	-45.6	34,409	57,642	-40.7	-40.3
TACOMA	21,339	24,911	-17.6	-14.3	108,648	139,296	-22.5	-22.0
TUNDRA	7,098	7,624	-10.5	-6.9	44,316	43,865	0.4	1.0
TOTAL TOYOTA DIV. PICKUP	28,437	32,535	-16.0	-12.6	152,964	183,161	-17.0	-16.5
TOTAL TOYOTA DIV. TRUCK	98,296	119,313	-20.8	-17.6	623,299	744,493	-16.8	-16.3
UX	543	1,552	-66.4	-65.0	5,929	9,524	-38.2	-37.7
NX	3,737	5,747	-37.5	-35.0	19,615	32,066	-39.2	-38.8
RX	8,872	9,604	-11.2	-7.6	53,769	56,644	-5.7	-5.1
GX	2,633	2,150	17.8	22.5	13,956	15,406	-10.0	-9.4
LX	458	194	127.0	136.1	1,797	2,289	-22.0	-21.5
TOTAL LEXUS DIV. TRUCK	16,243	19,247	-18.9	-15.6	95,066	115,929	-18.5	-18.0
TOTAL TMNA TRUCK	114,539	138,560	-20.5	-17.3	718,365	860,422	-17.1	-16.5
Selling Days	26	25			152	151		

DSR = Daily Selling Rate

TOYOTA U.S. ELECTRIFIED VEHICLE SALES SUMMARY

June 2022

-- CURRENT MONTH --

-- CALENDAR YEAR TO DATE --

	2022	2021	DSR %	VOL%	2022	2021	DSR %	VOL%
TOYOTA PRIUS HYBRID	1,285	2,741	-54.9	-53.1	14,861	19,901	-25.8	-25.3
TOYOTA PRIUS PRIME	665	3,087	-79.3	-78.5	5,353	18,862	-71.8	-71.6
TOYOTA COROLLA HYBRID	1,950	2,545	-26.3	-23.4	18,065	16,675	7.6	8.3
TOYOTA CAMRY HYBRID	3,650	4,227	-17.0	-13.7	20,468	22,107	-8.0	-7.4
TOYOTA AVALON HYBRID	518	657	-24.2	-21.2	2,460	4,702	-48.0	-47.7
TOYOTA MIRAI	253	109	123.2	132.1	1,358	1,597	-15.5	-15.0
TOYOTA SIENNA HYBRID	4,805	8,674	-46.7	-44.6	34,391	56,804	-39.9	-39.5
TOYOTA HIGHLANDER HYBRID	2,915	4,877	-42.5	-40.2	27,809	34,528	-20.0	-19.5
TOYOTA BZ4X	33	0	0	0	232	0	0	0
TOYOTA RAV4 HYBRID	13,913	7,054	89.6	97.2	86,803	52,446	64.4	65.5
TOYOTA RAV4 PRIME	2,544	2,975	-17.8	-14.5	10,153	9,667	4.3	5
TOYOTA VENZA HYBRID	2,546	4,781	-48.8	-46.7	18,666	35,834	-48.3	-47.9
TOYOTA TUNDRA HYBRID	787	0	0	0	1,183	0	0	0
LEXUS ES HYBRID	1,177	1,207	-6.2	-2.5	6,802	5,679	19	19.8
LEXUS UX HYBRID	202	952	-79.6	-78.8	3,297	6,501	-49.6	-49.3
LEXUS NX HYBRID	739	1,100	-35.4	-32.8	4,905	6,103	-20.2	-19.6
LEXUS NX PLUG-IN HYBRID	634	0	0	0	1,716	0	0	0
LEXUS RX HYBRID	1,376	1,072	23.4	28.4	8,094	8,368	-3.9	-3.3
LEXUS LS HYBRID	3	13	-77.8	-76.9	17	29	-41.8	-41.4
LEXUS LC HYBRID	3	3	-3.8	0	11	7	56.1	57.1
TOTAL TMNA Electrified Vehicles	39,965	46,074	-16.6	-13.3	266,413	299,811	-11.7	-11.1
TOTAL TOYOTA Electrified Vehicles	35,831	41,727	-17.4	-14.1	241,571	273,123	-12.1	-11.6
TOTAL LEXUS Electrified Vehicles	4,134	4,347	-8.6	-4.9	24,842	26,688	-7.5	-6.9
TOTAL TMNA SALES RATIO	23.5%				25.5%			
Selling Days	26	25			152	151		

Nissan Group reports second-quarter 2022 U.S. sales

	2022	2021	% chg
Second-quarter (April - June) 2022 total sales (units)	183,171	298,148	-38.6%
<i>Nissan Division sales</i>	172,612	280,282	-38.4%
<i>INFINITI sales*</i>	10,559	17,866	-40.9%
<i>Calendar year 2022 total sales (units)</i>	384,252	583,701	-34.2%
<i>Nissan Division sales</i>	362,447	546,764	-33.7%
<i>INFINITI sales*</i>	21,805	36,937	-41.0%

NASHVILLE, Tenn. (July 1, 2022) – Nissan Group announced total U.S. second-quarter (April - June) sales for 2022 of 183,171 units, a decrease of 38.6% percent versus the prior year.

Nissan Division second-quarter 2022 highlights:

- Sales of the all-new Pathfinder were up 229.3% year-over-year for the quarter
- Sales of the all-new Frontier were up 33% year-over-year for the quarter
- Sales of the Nissan Altima were up 34.8% year-over-year for the quarter

*INFINITI sales total included for reference. For more information on INFINITI's second-quarter sales performance, please visit [INFINITINews.com](https://www.infinitinews.com).

NOTE: To ensure consistency in global sales reporting, Nissan North America calculates quarterly variances on a straight-percentage basis, unadjusted for the number of selling days. Second-quarter 2022 had 77 selling days and second-quarter 2021 had 77 selling days.

For more information about our products, services and commitment to sustainable mobility, visit [nissanusa.com](https://www.nissanusa.com). You can also follow us on [Facebook](#), [Instagram](#), [Twitter](#) and [LinkedIn](#) and see all our latest videos on [YouTube](#).

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NISSAN DIVISION	Apr-22 to Jun-22	Apr-21 to Jun-21	Quarterly	Quarterly	CYTD	CYTD	CY
	CY2022	CY2021	% chg (units)	% chg (DSR)	2022	2021	% chg
Nissan Division Total	172,612	280,282	-38.4	-38.4	362,447	546,764	-33.7
Versa	3,296	18,927	-82.6	-82.6	5,626	41,321	-86.4
Sentra	17,244	40,621	-57.5	-57.5	44,375	77,859	-43.0
Altima	40,315	29,913	34.8	34.8	78,610	61,930	26.9
Maxima	884	5,158	-82.9	-82.9	3,753	9,965	-62.3
LEAF	3,251	4,804	-32.3	-32.3	7,622	7,729	-1.4
370Z	0	5	-100.0	-100.0	0	33	-100.0
GT-R	4	49	-91.8	-91.8	54	99	-45.5
Total Car	64,994	99,477	-34.7	-34.7	140,040	198,936	-29.6
Kicks	14,023	19,541	-28.2	-28.2	34,600	43,962	-21.3
Frontier	20,761	15,612	33.0	33.0	43,166	26,392	63.6
Titan	4,797	10,313	-53.5	-53.5	11,212	17,776	-36.9
Pathfinder	15,303	4,647	229.3	229.3	24,278	13,552	79.1
Armada	2,897	7,296	-60.3	-60.3	4,540	14,894	-69.5
Rogue	42,440	95,569	-55.6	-55.6	87,675	182,289	-51.9
Murano	7,396	15,496	-52.3	-52.3	16,799	27,019	-37.8
NV	1	5,298	-100.0	-100.0	3	9,372	-100.0
NV200	0	7,033	-100.0	-100.0	134	12,572	-98.9
Total Truck	107,618	180,805	-40.5	-40.5	222,407	347,828	-36.1
N.A. produced	150,972	220,914	-31.7	-31.7	312,079	426,731	-26.9
Car	64,990	99,423	-34.6	-34.6	139,986	198,804	-29.6
Truck	85,982	121,491	-29.2	-29.2	172,093	227,927	-24.5
Import	21,640	59,368	-63.5	-63.5	50,368	120,033	-58.0
Car	4	54	-92.6	-92.6	54	132	-59.1
Truck	21,636	59,314	-63.5	-63.5	50,314	119,901	-58.0
INFINITI	Apr-22 to Jun-22	Apr-21 to Jun-21	Quarterly	Quarterly	CYTD	CYTD	CY
	CY2022	CY2021	% chg (units)	% chg (DSR)	2022	2021	% chg
Infiniti Division Total	10,559	17,866	-40.9	-40.9	21,805	36,937	-41.0
Infiniti Q50	1,288	4,180	-69.2	-69.2	3,717	8,482	-56.2
Infiniti Q60	635	840	-24.4	-24.4	1,403	1,526	-8.1
Infiniti Q70	1	0	100.0	100.0	1	0	100.0
Infiniti QX30	0	0	0.0	0.0	0	1	-100.0
Infiniti QX50	2,112	7,324	-71.2	-71.2	5,562	13,749	-59.5
Infiniti QX55	1,475	1,242	18.8	18.8	2,474	1,242	99.2
Infiniti QX60	3,245	991	227.4	227.4	5,781	4,306	34.3
Infiniti QX80	1,803	3,289	-45.2	-45.2	2,867	7,631	-62.4
Total Car	1,924	5,020	-61.7	-61.7	5,121	10,008	-48.8
Total Truck	8,635	12,846	-32.8	-32.8	16,684	26,929	-38.0

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NISSAN GROUP	Apr-22 to Jun-22	Apr-21 to Jun-21	Quarterly	Quarterly	CYTD	CYTD	CY
	CY2022	CY2021	% chg (units)	% chg (DSR)	2022	2021	% chg
TOTAL VEHICLE	183,171	298,148	-38.6	-38.6	384,252	583,701	-34.2
Total Car	66,918	104,497	-36.0	-36.0	145,161	208,944	-30.5
Total Truck	116,253	193,651	-40.0	-40.0	239,091	374,757	-36.2
Selling days	77	77			152	151	