



## GENERAL MOTORS COMPANY

### Sales Tables

December	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	184,938	20.5%	142,361	24.8%
GMC	53,038	23.0%	47,387	28.7%
Buick	20,357	32.4%	18,572	27.7%
Cadillac	16,150	-11.1%	15,166	-8.6%
Total	274,483	19.3%	223,486	22.8%

2014CY	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	2,033,442	4.4%	1,440,022	3.8%
GMC	501,853	11.3%	437,514	11.8%
Buick	228,963	11.4%	196,572	6.6%
Cadillac	170,750	-6.5%	157,318	-6.1%
Total	2,935,008	5.3%	2,231,426	4.8%

Fleet Segment	Month	YOY Change	2014 CY	CY Change
Share of Sales	18.6%	-2.3 points	24.0%	0.4 points

Inventory	Units at Month-end	Days Supply (selling day adjusted)	Units at Previous Month-end	Days Supply (selling day adjusted)
All Vehicles	737,444	70	794,411	88

Industry Sales	Month (est.)	2014 (est.)
Light Vehicle SAAR	16.9 million	16.6 million

**GM U.S. Deliveries for December 2014**

	December			(Calendar Year-to-Date) January - December		
	2014	2013	%Change Volume	2014	2013	%Change Volume
Enclave	7,393	4,819	53.4	62,300	60,534	2.9
Encore	3,102	2,761	12.4	48,892	31,956	53.0
LaCrosse	5,034	3,123	61.2	51,468	48,798	5.5
Regal	1,811	1,747	3.7	22,560	18,685	20.7
Verano	3,017	2,929	3.0	43,743	45,527	-3.9
<b>Buick Total*</b>	<b>20,357</b>	<b>15,379</b>	<b>32.4</b>	<b>228,963</b>	<b>205,509</b>	<b>11.4</b>
ATS	2,465	3,887	-36.6	29,890	38,319	-22.0
CTS	2,652	3,217	-17.6	31,115	32,343	-3.8
ELR	118	6	***.*	1,310	6	***.*
Escalade	2,281	1,470	55.2	19,482	12,592	54.7
Escalade ESV	1,459	775	88.3	10,987	7,950	38.2
Escalade EXT	0	66	***.*	53	1,972	-97.3
SRX	4,899	6,074	-19.3	53,578	56,776	-5.6
XTS	2,276	2,670	-14.8	24,335	32,559	-25.3
<b>Cadillac Total*</b>	<b>16,150</b>	<b>18,165</b>	<b>-11.1</b>	<b>170,750</b>	<b>182,543</b>	<b>-6.5</b>
Avalanche	2	127	-98.4	92	16,526	-99.4
Camaro	6,628	5,015	32.2	86,297	80,567	7.1
Caprice	288	412	-30.1	3,727	3,899	-4.4
Captiva Sport	15	2,634	-99.4	35,368	47,600	-25.7
City Express	506	0	***.*	530	0	***.*
Colorado	4,037	2	***.*	8,003	3,412	134.6
Corvette	3,552	3,005	18.2	34,839	17,291	101.5
Cruze	17,800	18,162	-2.0	273,060	248,224	10.0
Equinox	21,298	17,212	23.7	242,242	238,192	1.7
Express	5,611	7,159	-21.6	79,352	79,087	0.3
Impala	13,088	10,633	23.1	140,280	156,797	-10.5
Malibu	16,817	15,493	8.5	188,519	200,594	-6.0
Silverado-C/K Pickup	57,837	42,593	35.8	529,755	480,414	10.3
Sonic	5,456	4,435	23.0	93,518	85,646	9.2
Spark	3,007	1,712	75.6	39,159	34,130	14.7
Suburban (Chevy)	6,761	5,820	16.2	55,009	51,260	7.3
SS	93	239	-61.1	2,479	418	493.1
Tahoe	11,259	8,646	30.2	97,726	83,502	17.0
Traverse	8,654	7,802	10.9	103,943	96,467	7.7
Trax	739	0	***.*	739	0	***.*
Volt	1,490	2,392	-37.7	18,805	23,094	-18.6
<b>Chevrolet Total*</b>	<b>184,938</b>	<b>153,493</b>	<b>20.5</b>	<b>2,033,442</b>	<b>1,947,125</b>	<b>4.4</b>
Acadia	7,323	7,923	-7.6	83,972	89,793	-6.5
Canyon	1,533	2	***.*	3,070	929	230.5
Savana	1,725	2,588	-33.3	26,641	16,705	59.5
Sierra	23,436	17,854	31.3	211,833	184,389	14.9
Terrain	11,032	7,998	37.9	105,016	99,525	5.5
Yukon	4,729	3,597	31.5	41,569	28,302	46.9
Yukon XL	3,260	3,158	3.2	29,752	31,258	-4.8
<b>GMC Total</b>	<b>53,038</b>	<b>43,120</b>	<b>23.0</b>	<b>501,853</b>	<b>450,901</b>	<b>11.3</b>
<b>GM Vehicle Total*</b>	<b>274,483</b>	<b>230,157</b>	<b>19.3</b>	<b>2,935,008</b>	<b>2,786,078</b>	<b>5.3</b>

26 selling days for the December period this year and 25 for last year.

\*Totals include discontinued Buick Lucerne, Cadillac DTS & STS, and Chevrolet Aveo & HHR.