



Ford EV Sales Triple in Sept.; Continues As America's No. 2 EV Brand, Mustang Mach-E Climbs 47%; F-Series, Transit Vans Rank First in Both Gas And Electric; Bronco Sales More Than Triple

SEPTEMBER 2022 SALES

	Total Vehicle	Truck	SUV	EVs
Total U.S. Sales	142,644	68,299	70,887	4,691
Total Sales vs. Sep 2021	-8.9%	-18.3%	0.9%	197.3%
Retail Sales vs. Sep 2021	-11.7%	-21.6%	-4.9%	152.1%

HIGHLIGHTS

- Demand is strong with retail orders for '23MY vehicles up 244 percent over '22MY vehicles – totaling 197,000 retail vehicle orders. Ford continues to see strong demand growth and record turn rates on dealer lots. For the sixth straight month, more than 50 percent of Ford retail sales came from previously placed orders.
- Ford electric vehicles sales continue to outpace the segment, with sales up 197.3 percent. Ford share of the electric vehicle segment was up in September 3.1 percentage points over last year with 7.0 percent share.
- In September, F-150 Lightning continues as America's best-selling electric pickup; E-Transit was also America's best-selling electric van in September.
- F-Series through September continues as America's best-selling truck, totaling 467,307 vehicle sales and extending its lead over its second-place competitor to over 92,000 trucks. Bronco SUVs gained 221 percent on sales of 10,892 for the month - 99 percent of Bronco's retail sales came from previously placed orders for the month.
- Sales of Ford hybrid vehicles totaled 74,046 vehicles through September. Year-to-date sales of hybrid vehicles were up 22.6 percent over last year. F-150 and Maverick hybrids represent America's best-selling hybrid trucks.
- Ford's hot-selling Maverick truck turned on dealer lots in just 6 days last month with sales up 523 percent. More than 80 percent of Maverick's customers are first-time truck buyers, with top competitive conquests coming from CR-V, RAV4 and Civic.
- Ford's BlueCruise and Lincoln ActiveGlide technology now have accumulated more than 21 million hands-free miles with a 130,000 mile network of hands-free Blue Zones across North America. More than 83,000 customers have now enrolled in Ford BlueCruise and Lincoln ActiveGlide.

About Ford Motor Company

Ford Motor Company (NYSE: F) is a global company based in Dearborn, Michigan, that is committed to helping build a better world, where every person is free to move and pursue their dreams. The company's Ford+ plan for growth and value creation combines existing strengths, new capabilities and always-on relationships with customers to enrich experiences for and deepen the loyalty of those customers. Ford develops and delivers innovative, must-have Ford trucks, sport utility vehicles, commercial vans and cars and Lincoln luxury vehicles, as well as connected services. Additionally, Ford is establishing leadership positions in mobility solutions, including self-driving technology, and provides financial services through Ford Motor Credit Company. Ford employs about 182,000 people worldwide. More information about the company, its products and Ford Credit is available at corporate.ford.com.

*U.S. sales volume reflects transactions with (i) retail and fleet customers (as reported by dealers), (ii) government and (iii) Ford management. Average transaction pricing based on J.D. Power and Associates PIN data.

"Ford continued to see high-demand vehicles turning at record rates in September, while developing electric truck and van leadership and extending our overall truck leadership. Demand remains strong with new retail orders rapidly expanding. We are very pleased with the work from our dealers, employees and the area's first responders, as they are working tirelessly to recover in Florida from Hurricane Ian. – Andrew Frick, vice president, Sales, Distribution & Trucks, Ford Blue

MUST-HAVE PRODUCTS



Ford Pro

Businesses of all sizes and types continued to use E-Transits and Ford Pro's suite of software and services to lower costs and accelerate productivity. America's top-selling electric commercial van, the E-Transit, represents 90 percent share of the overall electric van market. Through September, Ford has sold 4,387 electric vans. NYC announced its fleet now includes 200 Mustang Mach-Es, and the city has made its largest purchase of medium-duty EVs with the order of 300 E-Transits and F-150 Lightnings.



Ford Electric

Sales of Ford's electric vehicles tripled over last year, with F-150 Lightning sales totaling 8,760 since its launch this year in June. F-150 Lightning remains one of Ford's fastest-turning vehicles on dealer lots, turning in just 8 days. Mustang Mach-E sales increased 47.3 percent over last year, while turning in just 10 days on dealer lots.



Ford Trucks

Over 80 percent of Super Duty retail sales last month came from previously placed orders. New orders for Maverick totaled more than 86,000 vehicles in September – a new record for orders, coming in while order banks were open just one week.



Ford SUV

Ford's Bronco family, including Bronco Sport, achieved total sales for September of 20,156 – up 33.6 percent. Bronco has really been a primary driver behind Ford SUV growth this year, with overall Ford SUV sales up 11.1 percent.. Escape sales gained 7.0 percent, with Escape Hybrid sales increasing 12.9 percent over last year.



Lincoln SUVs

On improved inventory flow, Lincoln Aviator sales totaled 2,088 – up 21.0 over a year ago and 20.6 percent relative to August. For the month, 54 percent of Aviator retail sales came from previously placed orders.

FORD MOTOR COMPANY SEPTEMBER 2022 U.S. SALES

	<u>September</u>		<u>%</u>	<u>Year-to-Date</u>		<u>%</u>
	<u>2022</u>	<u>2021</u>	<u>Change</u>	<u>2022</u>	<u>2021</u>	<u>Change</u>
SALES BY BRAND						
Ford	135,978	148,967	-8.7	1,317,574	1,331,542	-1.0
Lincoln	<u>6,666</u>	<u>7,647</u>	-12.8	<u>62,920</u>	<u>65,962</u>	-4.6
Total vehicles	142,644	156,614	-8.9	1,380,494	1,397,504	-1.2
SALES BY TYPE						
Cars	3,458	2,800	23.5	36,673	55,906	-34.4
SUVs	70,887	70,260	0.9	658,342	598,779	9.9
Trucks	<u>68,299</u>	<u>83,554</u>	-18.3	<u>685,479</u>	<u>742,819</u>	-7.7
Total vehicles	142,644	156,614	-8.9	1,380,494	1,397,504	-1.2
FORD BRAND						
Fusion	0	42	-100.0	0	11,678	-100.0
GT	4	10	-60.0	75	103	-27.2
Mustang	<u>3,454</u>	<u>2,728</u>	26.6	<u>36,598</u>	<u>41,065</u>	-10.9
Ford Cars	3,458	2,780	24.4	36,673	52,846	-30.6
EcoSport	2,108	1,797	17.3	26,186	34,494	-24.1
Bronco Sport	9,264	11,686	-20.7	79,976	81,204	-1.5
Escape	12,265	11,462	7.0	109,311	111,791	-2.2
Bronco	10,892	3,396	220.7	86,387	10,204	746.6
Mustang Mach-E	2,324	1,578	47.3	28,089	18,855	49.0
Edge	5,546	6,738	-17.7	67,623	54,951	23.1
Explorer	16,577	20,092	-17.5	156,243	160,174	-2.5
Expedition	<u>5,245</u>	<u>5,884</u>	-10.9	<u>41,607</u>	<u>64,204</u>	-35.2
Ford SUVs	64,221	62,633	2.5	595,422	535,877	11.1
F-Series	46,338	63,164	-26.6	467,307	534,831	-12.6
<i>Memo: F-150 Lightning (electric)</i>	<i>1,918</i>	<i>0</i>	<i>N/A</i>	<i>8,760</i>	<i>0</i>	<i>N/A</i>
Ranger	4,492	5,104	-12.0	46,293	72,706	-36.3
Maverick	3,154	506	523.3	51,802	506	10,137.5
E-Series	2,898	3,227	-10.2	22,223	26,467	-16.0
Transit	8,809	9,939	-11.4	68,333	78,799	-13.3
<i>Memo: E-Transit</i>	<i>449</i>	<i>0</i>	<i>N/A</i>	<i>4,387</i>	<i>0</i>	<i>N/A</i>
Transit Connect	1,597	384	315.9	20,183	19,621	2.9
Heavy trucks	<u>1,011</u>	<u>1,230</u>	-17.8	<u>9,338</u>	<u>9,889</u>	-5.6
Ford Trucks	<u>68,299</u>	<u>83,554</u>	-18.3	<u>685,479</u>	<u>742,819</u>	-7.7
Ford Brand	135,978	148,967	-8.7	1,317,574	1,331,542	-1.0
LINCOLN BRAND						
MKZ	0	6	-100.0	0	1,665	-100.0
Continental	<u>0</u>	<u>14</u>	-100.0	<u>0</u>	<u>1,395</u>	-100.0
Lincoln Cars	0	20	-100.0	0	3,060	-100.0
Corsair/MKC	2,138	2,040	4.8	20,277	17,005	19.2
Nautilus/MKX	1,458	2,666	-45.3	16,797	18,176	-7.6
Aviator	2,088	1,726	21.0	16,696	15,474	7.9
Navigator	<u>982</u>	<u>1,195</u>	-17.8	<u>9,150</u>	<u>12,247</u>	-25.3
Lincoln SUVs	<u>6,666</u>	<u>7,627</u>	-12.6	<u>62,920</u>	<u>62,902</u>	0.0
Lincoln Brand	6,666	7,647	-12.8	62,920	65,962	-4.6

CONTACT

Said Deep
313.594.0942
sdeep@ford.com

GM U.S. DELIVERIES FOR QUARTER 3 2022

	QUARTER 3			(CALENDAR YEAR-TO-DATE) JANUARY - SEPTEMBER		
	2022	2021	%Change Volume	2022	2021	%Change Volume
Enclave	7,904	7,623	3.7	22,814	33,336	-31.6
Encore	3,487	4,012	-13.1	11,231	19,267	-41.7
Encore GX	9,825	16,500	-40.5	24,296	61,179	-60.3
Envision	7,307	11,162	-34.5	18,208	37,164	-51.0
Buick Total*	28,523	39,299	-27.4	76,598	151,010	-49.3
CT4	2,581	927	178.4	7,091	5,857	21.1
CT5	2,991	811	268.8	10,505	7,636	37.6
Escalade	9,953	10,125	-1.7	29,679	30,841	-3.8
LYRIQ	36	0	***.*	36	0	***.*
XT4	5,838	567	929.6	14,971	8,533	75.4
XT5	7,260	5,506	31.9	18,894	24,852	-24.0
XT6	5,013	4,581	9.4	14,392	17,722	-18.8
Cadillac Total*	33,672	22,519	49.5	95,591	95,925	-0.3
Blazer	17,511	10,484	67.0	50,615	50,339	0.5
Bolt EV / Bolt EUV	14,709	4,515	225.8	22,012	24,803	-11.3
Camaro	7,922	5,203	52.3	19,177	15,084	27.1
Colorado	24,405	12,696	92.2	68,595	51,555	33.1
Corvette	7,939	10,166	-21.9	25,380	24,748	2.6
Equinox	46,646	32,444	43.8	163,324	151,110	8.1
Express	14,981	7,160	109.2	36,528	36,589	-0.2
LCF	1,369	1,669	-18.0	4,232	4,141	2.2
Malibu	21,630	269	7941.0	79,799	32,155	148.2
Silverado HD	51,334	32,550	57.7	141,289	110,980	27.3
Silverado LD	63,629	88,306	-27.9	233,190	296,286	-21.3
Silverado MD	2,235	2,211	1.1	6,858	7,123	-3.7
TOTAL Silverado	117,198	123,067	-4.8	381,337	414,389	-8.0
Spark	6,288	3,748	67.8	10,426	23,007	-54.7
Suburban	13,585	9,667	40.5	34,906	34,183	2.1
Tahoe	29,585	24,202	22.2	74,633	75,148	-0.7
Trailblazer	17,388	25,531	-31.9	41,932	73,898	-43.3
Traverse	25,388	10,767	135.8	69,694	94,198	-26.0
Trax	6,329	6,259	1.1	21,882	41,306	-47.0
Chevrolet Total*	372,873	287,925	29.5	1,104,488	1,149,030	-3.9
Acadia	14,406	9,457	52.3	39,072	55,679	-29.8
Canyon	7,750	5,479	41.4	21,411	17,970	19.1
Hummer EV Pickup	411	0	***.*	782	0	***.*
Savana	8,681	2,215	291.9	18,469	13,506	36.7
Sierra HD	23,055	15,137	52.3	71,655	54,652	31.1
Sierra LD	27,114	37,637	-28.0	97,452	136,534	-28.6
TOTAL Sierra	50,169	52,774	-4.9	169,107	191,186	-11.5
Terrain	17,917	9,901	81.0	65,619	43,434	51.1
Yukon	21,178	17,428	21.5	59,544	59,743	-0.3
GMC Total	120,512	97,254	23.9	374,004	381,518	-2.0
GM Vehicle Total*	555,580	446,997	24.3	1,650,827	1,777,483	-7.1

77 selling days for QUARTER 3 this year and 77 selling days for the same QUARTER last year.
Vehicle Total * Includes ZEVO 600 and discontinued models.

FCA US LLC Sales Summary Q3 2022

Model	Q3 Sales		Vol % Change	CYTD Sales		Vol % Change
	Curr Yr	Pr Yr		Curr Yr	Pr Yr	
Compass	20,631	23,875	-14%	66,966	58,029	15%
Wrangler	47,659	46,044	4%	147,156	164,710	-11%
Gladiator	21,511	22,674	-5%	60,268	71,458	-16%
Cherokee	11,495	11,592	-1%	30,852	78,750	-61%
Grand Cherokee	38,176	81,803	-53%	172,545	189,727	-9%
Renegade	6,523	10,663	-39%	23,776	41,957	-43%
Wagoneer	13,001	21	New	30,276	21	New
Grand Wagoneer	2,353	12	New	9,454	12	New
JEEP BRAND	161,351	196,687	-18%	541,297	604,671	-10%
Ram P/U	118,106	121,704	-3%	363,089	434,772	-16%
ProMaster Van	16,742	20,168	-17%	42,031	49,177	-15%
ProMaster City	4,448	2,868	55%	10,201	11,461	-11%
RAM BRAND	139,296	144,740	-4%	415,321	495,410	-16%
200	0	2	-100%	2	5	-60%
300	4,175	3,569	17%	11,757	14,631	-20%
Pacifica	17,439	11,931	46%	75,902	59,502	28%
CHRYSLER BRAND	21,614	15,502	39%	87,661	74,139	18%
Dart	3	3	0%	4	5	-20%
Charger	24,201	19,395	25%	62,660	61,498	2%
Challenger	16,412	13,994	17%	42,094	44,142	-5%
Viper	0	0		1	2	-50%
Journey	31	1,062	-97%	187	13,827	-99%
Caravan	5	89	-94%	26	2,956	-99%
Durango	19,104	14,516	32%	39,543	52,931	-25%
DODGE BRAND	59,756	49,059	22%	144,517	175,361	-18%
500	7	6	17%	8	18	-56%
500L	5	24	-79%	8	177	-95%
500X	179	312	-43%	757	980	-23%
Spider	17	59	-71%	24	932	-97%
FIAT BRAND	208	401	-48%	797	2,107	-62%
Giulia	1,338	1,830	-27%	3,662	6,114	-40%
Alfa 4C	0	9	-100%	1	76	-99%
Stelvio	2,102	2,690	-22%	6,151	8,003	-23%
ALFA ROMEO	3,440	4,529	-24%	9,814	14,193	-31%
FCA US LLC	385,665	410,918	-6%	1,199,407	1,365,881	-12%

TOYOTA U.S. SALES SUMMARY								
September 2022								
	-- CURRENT MONTH --				-- CALENDAR YEAR TO DATE --			
	2022	2021	DSR %	VOL %	2022	2021	DSR %	VOL %
TOTAL TMNA	179,050	152,916	17.1	17.1	1,571,714	1,857,884	-15.8	-15.4
TOTAL TOYOTA DIV.	157,332	130,219	20.8	20.8	1,373,102	1,619,078	-15.6	-15.2
TOTAL LEXUS DIV.	21,718	22,697	-4.3	-4.3	198,612	238,806	-17.2	-16.8
COROLLA	18,874	14,275	32.2	32.2	171,556	217,727	-21.5	-21.2
SUPRA	220	436	-49.5	-49.5	3,855	5,825	-34.1	-33.8
GR86 (INCL FR-S)	865	2	43,150.0	43,150.0	9,691	1,044	824.2	828.3
MIRAI	7	406	-98.3	-98.3	1,437	2,268	-36.9	-36.6
AVALON	160	1,311	-87.8	-87.8	12,144	15,967	-24.3	-23.9
PRIUS	2,574	2,217	16.1	16.1	27,008	51,038	-47.3	-47.1
CAMRY	27,859	19,106	45.8	45.8	214,403	256,769	-16.9	-16.5
TOTAL TOYOTA DIV. CAR	50,559	37,753	33.9	33.9	440,094	550,843	-20.5	-20.1
IS	1,673	1,536	8.9	8.9	16,331	20,160	-19.3	-19
RC	283	234	20.9	20.9	1,950	2,720	-28.6	-28.3
ES	3,512	2,765	27.0	27.0	32,372	34,053	-5.4	-4.9
GS	0	0	0	0	2	75	-97.3	-97.3
LS	267	314	-15.0	-15.0	1,989	3,312	-40.2	-39.9
LC	71	240	-70.4	-70.4	993	2,372	-58.3	-58.1
TOTAL LEXUS DIV. CAR	5,806	5,089	14.1	14.1	53,637	62,693	-14.8	-14.4
TOTAL TMNA CAR	56,365	42,842	31.6	31.6	493,731	613,536	-19.9	-19.5
C-HR	308	1,873	-83.6	-83.6	10,313	32,388	-68.3	-68.2
BZ4X	0	0	0	0	232	0	0	0
RAV4	32,317	21,426	50.8	50.8	303,341	313,447	-3.6	-3.2
COROLLA CROSS	6,465	0	0	0	37,521	0	0	0
VENZA	1,303	4,224	-69.2	-69.2	23,131	50,493	-54.4	-54.2
HIGHLANDER	19,743	19,101	3.4	3.4	164,451	207,564	-21.1	-20.8
4RUNNER	8,842	10,673	-17.2	-17.2	93,419	105,475	-11.8	-11.4
SEQUOIA	9	503	-98.2	-98.2	489	6,072	-92.0	-91.9
LAND CRUISER	1	23	-95.7	-95.7	44	3,665	-98.8	-98.8
TOTAL TOYOTA DIV. SUV	68,988	57,828	19.3	19.3	632,959	719,144	-12.4	-12.0
SIENNA	6,498	7,724	-15.9	-15.9	49,658	83,447	-40.8	-40.5
TACOMA	21,470	18,086	18.7	18.7	175,872	200,631	-12.7	-12.3
TUNDRA	9,817	8,828	11.2	11.2	74,519	65,013	14.1	14.6
TOTAL TOYOTA DIV. PICKUP	31,287	26,914	16.2	16.2	250,391	265,644	-6.2	-5.7
TOTAL TOYOTA DIV. TRUCK	106,773	92,466	15.5	15.5	933,011	1,068,235	-13.0	-12.7
UX	604	1,210	-50.1	-50.1	7,850	14,277	-45.3	-45.0
NX	3,720	4,773	-22.1	-22.1	31,651	50,544	-37.7	-37.4
RX	8,640	8,572	0.8	0.8	80,299	84,625	-5.5	-5.1
GX	2,803	2,830	-1.0	-1.0	22,466	23,859	-6.2	-5.8
LX	145	223	-35.0	-35.0	2,709	2,808	-3.9	-3.5
TOTAL LEXUS DIV. TRUCK	15,912	17,608	-9.6	-9.6	144,975	176,113	-18.0	-17.7
TOTAL TMNA TRUCK	122,685	110,074	11.5	11.5	1,077,986	1,244,348	-13.7	-13.4
Selling Days	25	25			229	228		

DSR = Daily Selling Rate

TOYOTA U.S. ELECTRIFIED VEHICLE SALES SUMMARY								
September 2022								
	-- CURRENT MONTH --				-- CALENDAR YEAR TO DATE --			
	2022	2021	DSR %	VOL%	2022	2021	DSR %	VOL%
TOYOTA PRIUS HYBRID	1,887	1,342	40.6	40.6	19,539	28,631	-32.1	-31.8
TOYOTA PRIUS PRIME	687	875	-21.5	-21.5	7,469	22,407	-66.8	-66.7
TOYOTA COROLLA HYBRID	1,378	1,523	-9.5	-9.5	22,904	23,258	-2.0	-1.5
TOYOTA CAMRY HYBRID	4,151	3,905	6.3	6.3	33,104	36,694	-10.2	-9.8
TOYOTA AVALON HYBRID	32	760	-95.8	-95.8	3,547	7,914	-55.4	-55.2
TOYOTA MIRAI	7	406	-98.3	-98.3	1,437	2,268	-36.9	-36.6
TOYOTA SIENNA HYBRID	6,498	7,722	-15.9	-15.9	49,630	82,597	-40.2	-39.9
TOYOTA HIGHLANDER HYBRID	1,432	5,159	-72.2	-72.2	31,787	50,464	-37.3	-37.0
TOYOTA SEQUOIA HYBRID	1	0	0	0	1	0	0	0
TOYOTA BZ4X	0	0	0	0	232	0	0	0
TOYOTA RAV4 HYBRID	9,402	9,188	2.3	2.3	124,153	82,591	49.7	50.3
TOYOTA RAV4 PRIME	1,237	3,100	-60.1	-60.1	14,122	19,966	-29.6	-29.3
TOYOTA VENZA HYBRID	1,303	4,224	-69.2	-69.2	23,131	50,493	-54.4	-54.2
TOYOTA TUNDRA HYBRID	2,153	0	0	0	7,189	0	0	0
LEXUS ES HYBRID	1,264	978	29.2	29.2	10,459	9,667	7.7	8.2
LEXUS UX HYBRID	541	978	-44.7	-44.7	4,511	10,208	-56.0	-55.8
LEXUS NX HYBRID	1,102	911	21.0	21.0	8,571	9,405	-9.3	-8.9
LEXUS NX PLUG-IN HYBRID	264	0	0	0	2,782	0	0	0
LEXUS RX HYBRID	2,064	1,871	10.3	10.3	13,728	13,485	1.4	1.8
LEXUS LS HYBRID	14	3	366.7	366.7	46	61	-24.9	-24.6
LEXUS LC HYBRID	2	0	0	0	15	12	24.5	25.0
TOTAL TMNA Electrified Vehicles	35,419	42,945	-17.5	-17.5	378,357	450,122	-16.3	-15.9
TOTAL TOYOTA Electrified Vehicles	30,168	38,204	-21.0	-21.0	338,245	407,283	-17.3	-17.0
TOTAL LEXUS Electrified Vehicles	5,251	4,741	10.8	10.8	40,112	42,839	-6.8	-6.4
TOTAL TMNA SALES RATIO	19.8%	28.1%			24.1%	24.2%		
Selling Days	25	25			229	228		

Nissan Group reports third-quarter 2022 U.S. sales

	2022	2021	% chg
Third-quarter (July – Sept.) 2022 total sales (units)	154,086	198,955	-22.6%
<i>Nissan Division sales</i>	142,845	188,289	-24.1%
<i>INFINITI sales*</i>	11,241	10,666	5.4%
<i>Calendar year 2022 total sales (units)</i>	538,338	782,656	-31.2%
<i>Nissan Division sales</i>	505,292	735,053	-31.3%
<i>INFINITI sales*</i>	33,046	47,603	-30.6%

NASHVILLE, Tenn. (Oct. 3, 2022) – Nissan Group announced total U.S. third-quarter (July – September) sales for 2022 of 154,086 units, a decrease of -22.6% versus the prior year.

Nissan Division third-quarter 2022 highlights:

- Altima is up 102.6% year-over-year for the quarter.
- Frontier is up 13% year-over-year for the quarter.
- Armada is up 7.9% year-over-year for the quarter.

*INFINITI sales total included for reference. For more information on INFINITI's third-quarter sales performance, please visit [INFINITINews.com](https://www.infiniti-usa.com/news).

NOTE: To ensure consistency in global sales reporting, Nissan North America calculates quarterly variances on a straight-percentage basis, unadjusted for the number of selling days. Third-quarter 2022 had 77 selling days and third-quarter 2021 had 77 selling days.

For more information about our products, services and commitment to sustainable mobility, visit [nissanusa.com](https://www.nissanusa.com). You can also follow us on [Facebook](#), [Instagram](#), [Twitter](#) and [LinkedIn](#) and see all our latest videos on [YouTube](#).

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Media Contact

Jeannie Whited
Jeannie.Whited@Nissan-USA.com

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NISSAN DIVISION	Qtr: Jul-22 to Sep-22	Qtr: Jul-21 to Sep- 21	Quarterly	Quarterly	CYTD	CYTD	CYTD
	CY2022	CY2021	% chg (units)	% chg (DSR)	2022	2021	% chg
Nissan Division Total	142,845	188,289	-24.1	-24.1	505,292	735,053	-31.3
Versa	3,709	9,248	-59.9	-59.9	9,335	50,569	-81.5
Sentra	18,565	32,962	-43.7	-43.7	62,940	110,821	-43.2
Altima	27,512	13,578	102.6	102.6	106,122	75,508	40.5
Maxima	1,282	2,628	-51.2	-51.2	5,035	12,593	-60.0
LEAF	1,276	2,345	-45.6	-45.6	8,898	10,074	-11.7
Juke	0	0	n/a	n/a	0	0	n/a
Z	86	3	2766.7	2766.7	86	36	138.9
GT-R	2	68	-97.1	-97.1	56	167	-66.5
Total Car	52,432	60,832	-13.8	-13.8	192,472	259,768	-25.9
Kicks	10,520	20,773	-49.4	-49.4	45,120	64,735	-30.3
Frontier	13,187	11,667	13.0	13.0	56,353	38,059	48.1
Titan	1,275	4,996	-74.5	-74.5	12,487	22,772	-45.2
Xterra	0	0	n/a	n/a	0	0	n/a
Pathfinder	13,304	15,333	-13.2	-13.2	37,582	28,885	30.1
Armada	4,089	3,790	7.9	7.9	8,629	18,684	-53.8
Rogue	42,460	52,358	-18.9	-18.9	130,135	234,647	-44.5
Murano	5,578	12,268	-54.5	-54.5	22,377	39,287	-43.0
Quest	0	0	n/a	n/a	0	0	n/a
NV	0	1,925	-100.0	-100.0	3	11,297	-100.0
NV200	0	4,347	-100.0	-100.0	134	16,919	-99.2
Total Truck	90,413	127,457	-29.1	-29.1	312,820	475,285	-34.2
North American produced	121,903	162,839	-25.1	-25.1	433,982	589,570	-26.4
Car	52,344	60,761	-13.9	-13.9	192,330	259,565	-25.9
Truck	69,559	102,078	-31.9	-31.9	241,652	330,005	-26.8
Import	20,942	25,450	-17.7	-17.7	71,310	145,483	-51.0
Car	88	71	23.9	23.9	142	203	-30.0
Truck	20,854	25,379	-17.8	-17.8	71,168	145,280	-51.0
INFINITI	Qtr: Jul-22 to Sep-22	Qtr: Jul-21 to Sep- 21	Quarterly	Quarterly	CYTD	CYTD	CYTD
	CY2022	CY2021	% chg (units)	% chg (DSR)	2022	2021	% chg
Infiniti Division Total	11,241	10,666	5.4	5.4	33,046	47,603	-30.6
Infiniti Q50	513	2,902	-82.3	-82.3	4,230	11,384	-62.8

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Infiniti Q60	238	676	-64.8	-64.8	1,641	2,202	-25.5
Infiniti Q70	0	0	0.0	0.0	1	0	100.0
Infiniti QX30	0	0	0.0	0.0	0	1	-100.0
Infiniti QX50	2,986	3,242	-7.9	-7.9	8,548	16,991	-49.7
Infiniti QX55	1,169	1,735	-32.6	-32.6	3,643	2,977	22.4
Infiniti QX60	4,549	68	6589.7	6589.7	10,330	4,374	136.2
Infiniti QX70	0	0	n/a	n/a	0	0	n/a
Infiniti QX80	1,786	2,043	-12.6	-12.6	4,653	9,674	-51.9
Total Car	751	3,578	-79.0	-79.0	5,872	13,586	-56.8
Total Truck	10,490	7,088	48.0	48.0	27,174	34,017	-20.1
NISSAN GROUP	Qtr: Jul-22 to Sep-22	Qtr: Jul-21 to Sep-21	Quarterly	Quarterly	CYTD	CYTD	CYTD
	CY2022	CY2021	% chg (units)	% chg (DSR)	2022	2021	% chg
TOTAL VEHICLE	154,086	198,955	-22.6	-22.6	538,338	782,656	-31.2
Total Car	53,183	64,410	-17.4	-17.4	198,344	273,354	-27.4
Total Truck	100,903	134,545	-25.0	-25.0	339,994	509,302	-33.2
Selling days	77	77			229	228	